

Portfolio Samples

Graphic Design & Production

Art & Creative Direction

January 2021



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Experience

Advertising
Print, online, social media, environmental

Annual Reports

Book Design

Brochures

Catalogs
Retail and wholesale

Collateral Materials/Direct Mail

Corporate Identity Packages
Brand guides, stationary, business cards

Environmental Design
Interior and exterior with CAD Tools

Newsletters

Packaging and Point of Purchase Material

Photography
Studio, stock, model, art direction

Promotional Items/Clothing

Signage
Interior, exterior and community wayfinding

Social Media and Digital Graphics

Trade Show Graphics and Booths

Websites
Front-end design, Squarespace, CMS systems

Agencies/Marketing

Adrenaline Agency
ArcPoint Strategic Communications
DC&Co
Direct Associates
Exsel Advertising
Eyeriss Creative
Impact Promotions
Mc|K Healthcare Advertising
Pinnacle Web Development
Swanson Advertising
Thomson Communications

Automotive

Boulevard Automotive
Hulbert Toyota

Book Design

Zydeco Shoes

Community Non-profit

Coalition for a Better Acre
Greater Lowell Community Foundation
Rotary Club of Lowell

Education & Training

Chelmsford High School Alumni Association
CommuniK-9
Dog Gone Reading & Visiting
Trainer's Warehouse

Fashion & Footwear

Atomic Thought
Blundstone USA
Helix USA
Hitchcock Shoes
Sanita Shoes
Sugar River Outfitters
Vibram

Financial

Comerica Bank
Fulton Bank
KeyBank
Kennebunk Savings Bank
MassPay
Origin Bank
Ryan Financial
Santander Bank, N.A.
Southbridge Credit Union
USALLIANCE Financial

Healthcare

ABIOMED
ACCEPT Personal Training
ACP Home Medical Products
ArthroSurface, Inc.
Bedford, NH Fire Department
Boston Medical Center
Boston Senior Home Care
Peter Breen, DMD
Circle Health/Lowell General Hospital
Critical Therapeutics, Inc.
ComfortCare HMR
CSA Medical, Inc.
D'Youville Life & Wellness Community
Generations Physical Therapy
Greater Lowell Health Alliance
Heywood Healthcare
Home Health Foundation
Lowell Community Health Center
Merrimack Valley Emergency Associates
NxStage Kidney Care
Psomagen
Schwarz Pharma AG
SwanBio Therapeutics
Talking About Health

Household

AquaSave Inc.
BL Companies
Corliss Brothers Landscaping
Gastite
Momentum Flooring
Morgan Storage
SeedTree Exotic Woods

Imaging & Security

Axsys Technologies
IDEMIA North America

Information Technology

Avalon Solutions Group
Anakena Solutions
Intellego Solutions
Preveil
Straight Talk Technology

Legal

Boston Bar Association
DT Ward, PC
Gallagher & Cavanaugh, LLP
Morgan Records Management
Stephens & Michaels Associates

Music & Entertainment

D'Pergo Custom Guitars
Manchester Music Mill
RatPak Records
Stratosphere
Vic Firth, Inc.

Pets

The Bark & Call Inn
PetVet
Priceless Pet

Plastics

Agru America
Hy-Ten Plastics

Real Estate/Construction

Andover Country Club
The Balsams
Carrington Estates
DC Development & Construction
ERA The Masiello Group
JR Caffray & Associates
Heritage Construction
Heritage Properties/Real Estate
Homes at Meadow Creek
Lakeshore Realty
Lantagne Construction
Original Township Properties
Joanne Souza Real Estate

Retail

CityWicks
Cohasset Colonials
Duncraft Birdfeeding
Osram Sylvania
Shaker Workshops
Tots In Mind

Travel & Tourism

AAA Northeast
American Textile History Museum
ParaFlight, LLC

HEALTHCARE (HOSPITAL)

Print, online and social media ads

Annual reports

Brochures

Collateral materials/direct mail

Corporate identity, including logo updates, re-brand art direction, brand guide, service line logo build-out, stationary, business cards, envelopes and internal documents

Invitation sets and event marketing

Posters and flyers

Billboards and transit bus ads

Banners and retractable displays

Environmental posters and banners

Newsletters (internal and community)

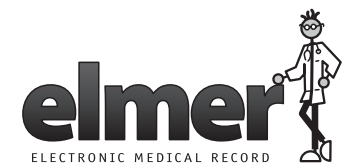
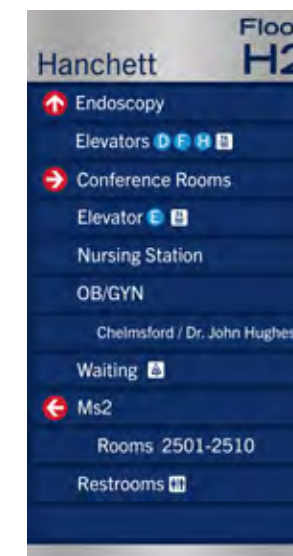
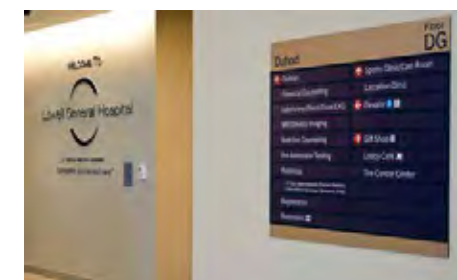
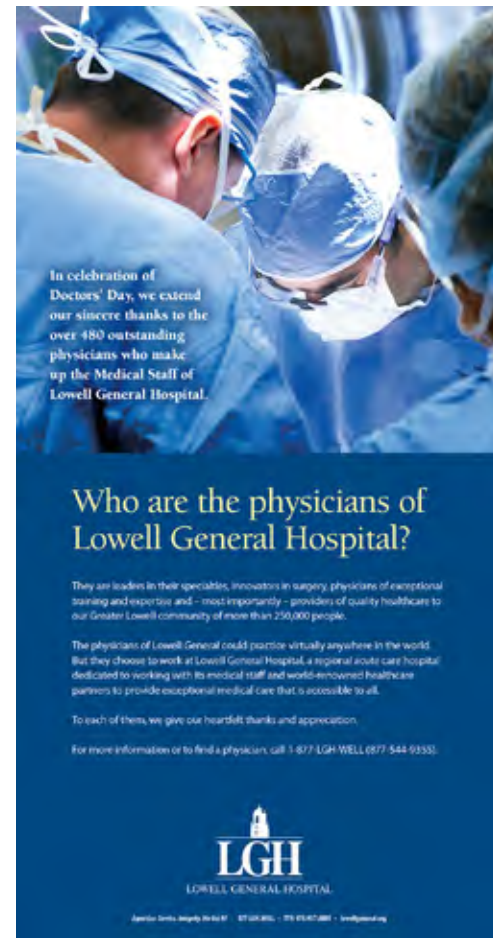
Photography (studio/staff, event, art direction and stock library management)

Promotional items and clothing

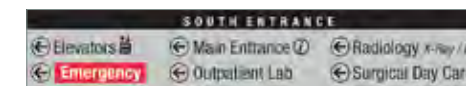
Signage (interior, exterior and community wayfinding)

Trade show graphics and booths

Website (front-end development)



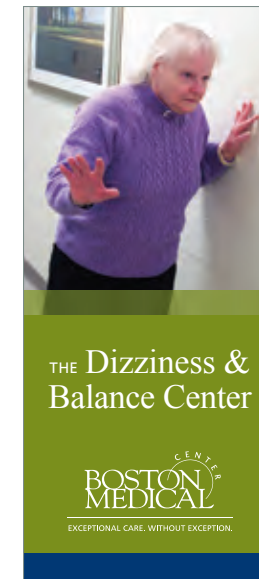
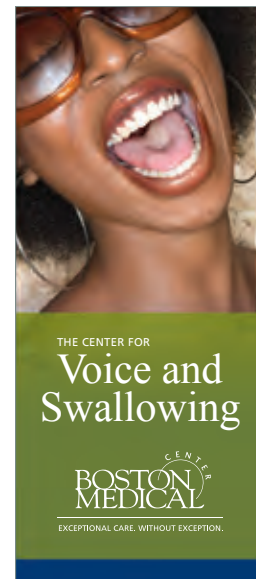
- Print, online and social media ads
- Annual reports
- Brochures
- Collateral Materials/Direct Mail
- Corporate identity, including logo updates, re-brand art direction, brand guide, service line logo build-out, stationary, business cards, envelopes and internal documents
- Invitation sets and event marketing
- Posters and flyers
- Billboards and transit bus ads
- Banners and retractable displays
- Environmental posters and banners
- Newsletters (internal and community)
- Photography art direction and stock library management
- Promotional items and clothing
- Signage (interior and exterior)
- Trade show graphics and booths
- Website (front-end development)



HEALTHCARE (HOSPITAL)

Boston Medical Center – Boston, MA • Freelance Graphic Designer/Art Director

Brochure design & print production



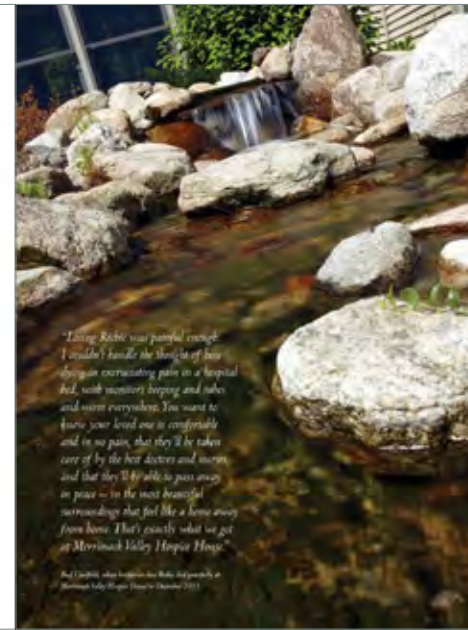
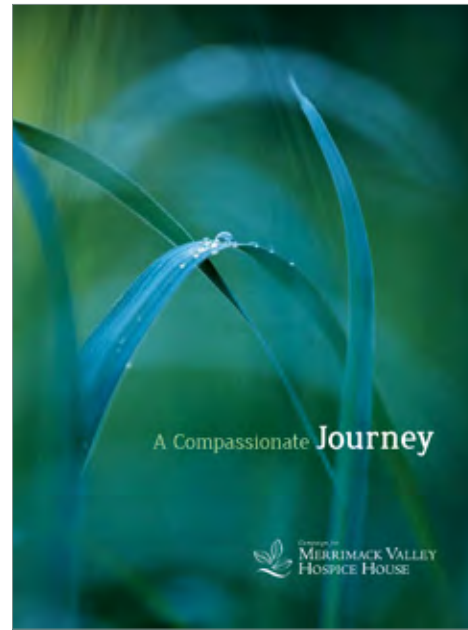
HEALTHCARE (PHILANTHROPY)

Lowell General Hospital – Lowell, MA • In-house Art Director & Freelance Graphic Designer

Print and online ads
 Corporate sponsorship brochure
 "Walk papers" brochure for participants to collect donations
 52-page tribute book
 Posters and flyers
 Website (front-end development)
 Billboards and transit bus ads
 Banners and an 8' retractable display
 Promotional items
 Photography



- Print, online and social media ads
- Annual reports
- Brochures
- Capital Campaign and Employee Giving brochures and collateral
- Billboards
- Newspaper 12-page inserts
- Posters and flyers
- Banners and retractable displays
- Newsletter templates
- Program invitation sets
- Corporate identity updates
- Environmental design and service area maps
- Patient education flyers and forms
- Photography art direction and stock library management
- Promotional items
- Postcard design and mailing



Print, online and social media ads

Annual report

Brochures

Corporate identity design, including stationary, business cards, envelopes and brand guide

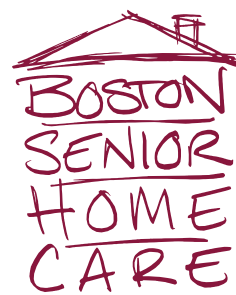
Census 2020 collateral, including posters, flyers and postcards

Newsletter template

Posters, flyers and postcards

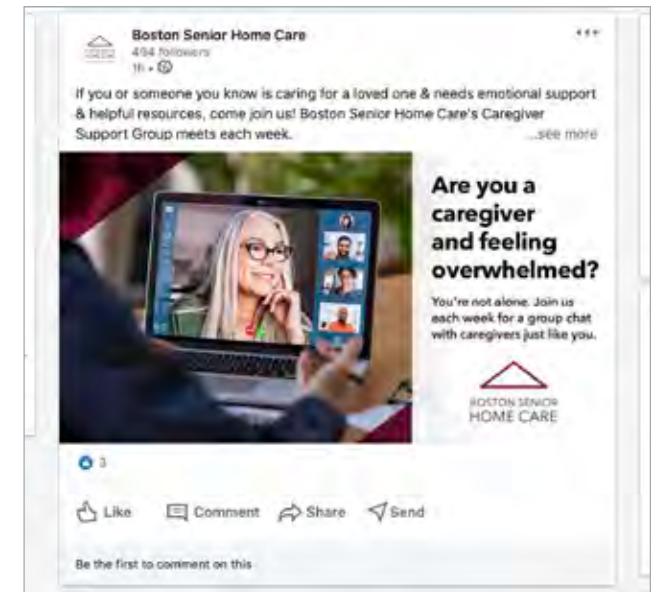
Website re-design (art direction)

Environmental design, including signage and community posters



BOSTON SENIOR HOME CARE

Your home. Your choice. Your care.



HEALTHCARE (VNA & HOME HEALTHCARE)

Waterview Lodge – Lowell, MA • Freelance Graphic Designer/Art Director

Corporate identity design, including stationary, business cards, envelopes and brand guide
 Brochure design and print production
 Signage (exterior)



Waterview Lodge

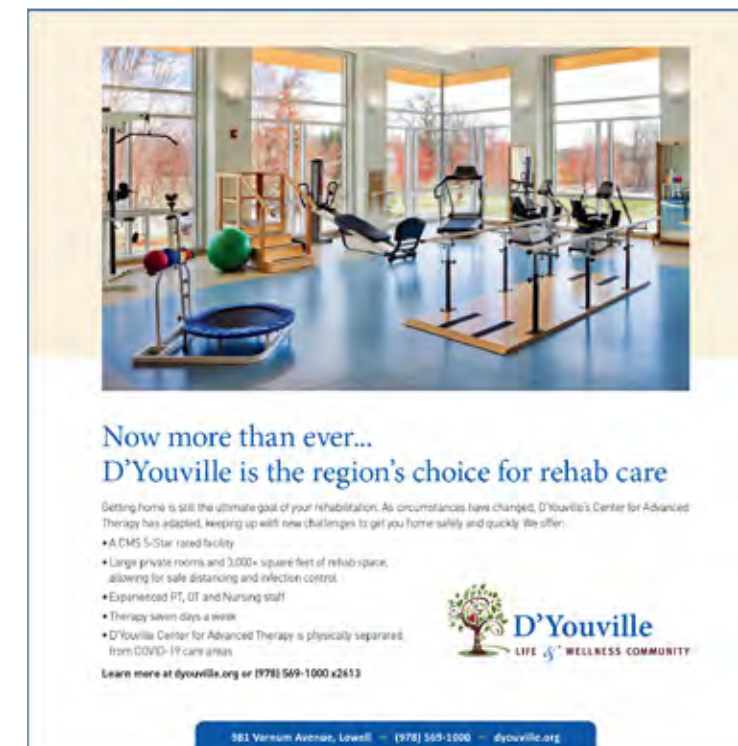
REHABILITATION & HEALTHCARE



HEALTHCARE (VNA & HOME HEALTHCARE)

D'Youville Life & Wellness Community – Lowell, MA • Freelance Graphic Designer/Art Director

Print and online ads
 Billboards
 Corporate identity revisions, brand guide, and service line logo build-out
 Pocket folder and thank you cards
 Campus map
 Posters, flyers and event invitations
 Promotional items/clothing
 Trade show booth background
 Newsletter template
 Retail kiosk inserts



HEALTHCARE (COMMUNITY HEALTH)

Greater Lowell Health Alliance – Lowell, MA • Freelance Graphic Designer/Art Director

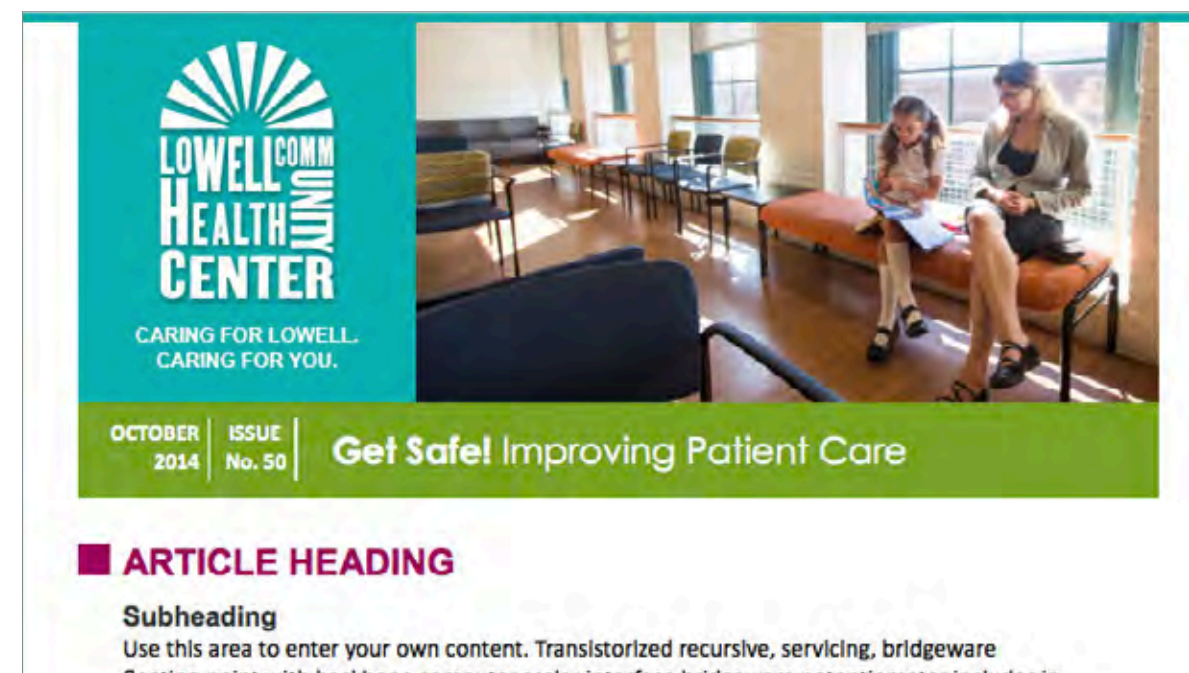
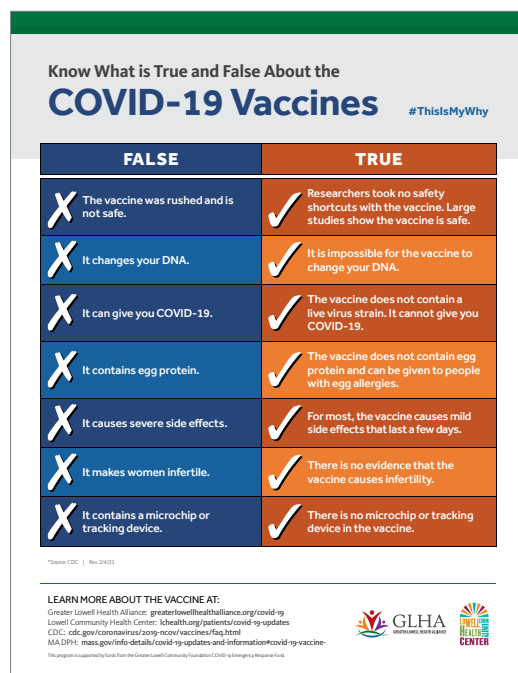
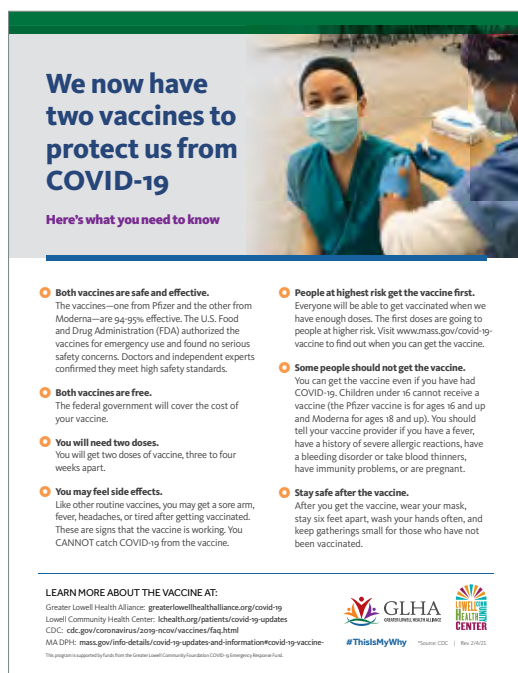
Corporate identity, including logo design updates, stationary, business cards and envelopes
Annual reports
Annual meeting invitation sets
Posters and flyers



HEALTHCARE (COMMUNITY HEALTH)

Lowell Community Health Center – Lowell, MA • Freelance Graphic Designer/Art Director

COVID-19 vaccine communications (flyers and online graphics)
Email template design and production (Constant Contact)
Website graphics audit and updates



Corporate identity design
Stationary design and production



Social media ads; blog and email graphics

Brand guide

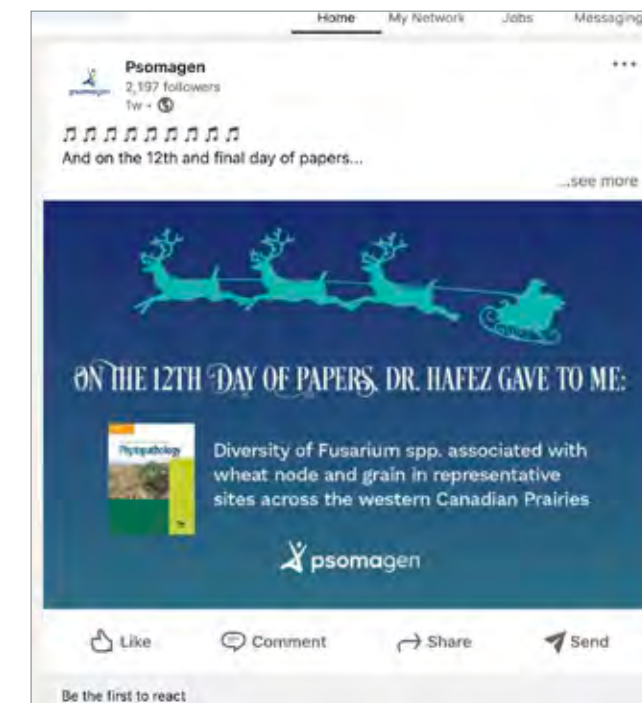
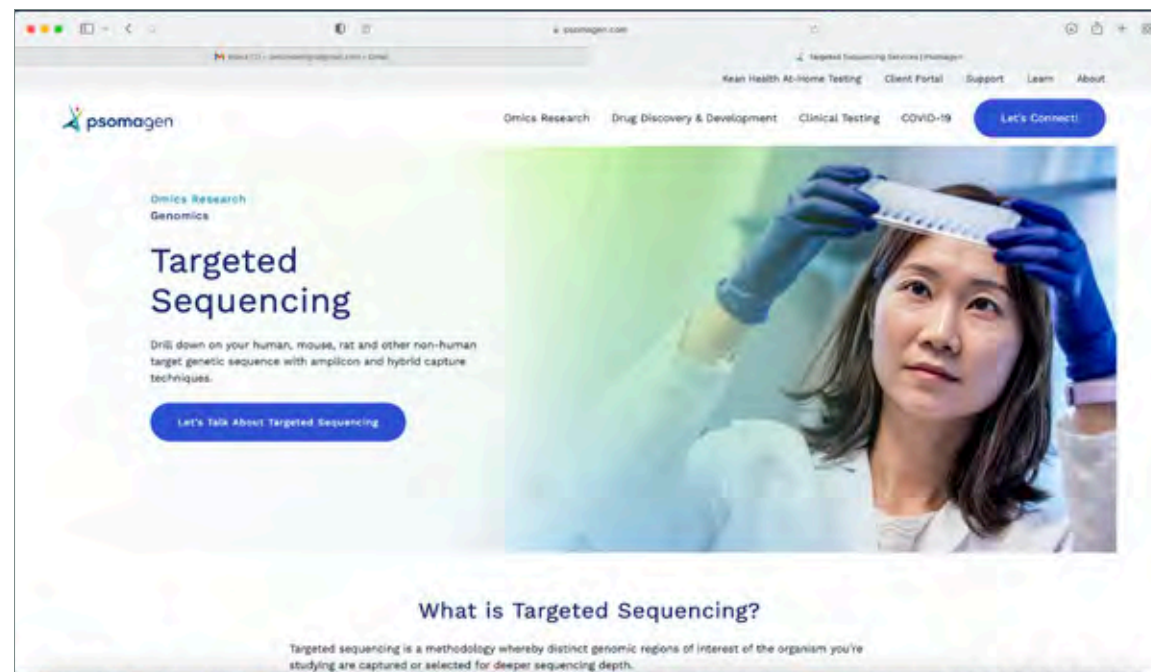
Case studies

Patient instruction sheets

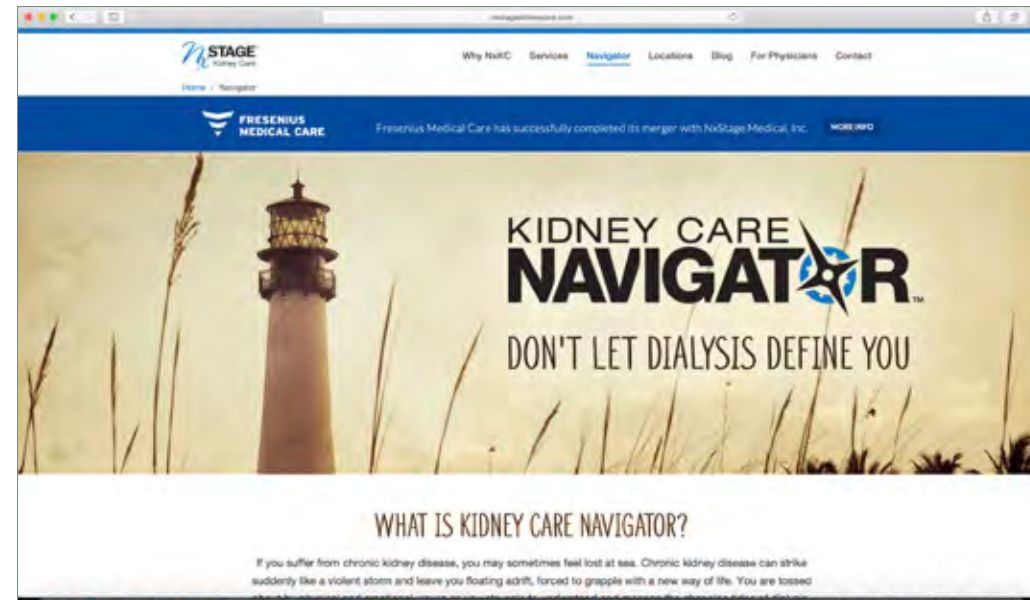
Photography art direction and stock library management

Trade show graphics, booths and giveaway items

Website graphics (design and art direction) and asset management



- Print and online ad production
- Brochures
- Collateral materials/direct mail, including recipe binders and patient education documents/presentations
- Posters and flyers
- Newsletters
- Promotional items/clothing
- Website and social media banners



Game Day Chili

MAKES 12 SERVINGS

This thick and hearty chili has a nice Southwestern flavor to it. It has lower sodium than most chili and is a great source of protein.

Nutritional Analysis (per 1 cup serving)		Ingredients	
Calories	255 kcal	3 pounds turkey, lean, ground	
Protein	26 g	8 ounces tomato sauce, low sodium	
Carbohydrates	10 g	1½ cups kidney beans, rinsed and drained	
Dietary Fiber	3 g	1 medium green bell pepper, chopped	
Phosphorus	266 mg	1 medium red bell pepper, chopped	
Potassium	472 mg	1 medium onion, chopped	
Sodium	257 mg	2 cloves garlic, chopped	
		4 tablespoons chili powder	
		1 tablespoon black pepper	
		3½ cups water	

Directions

- Cook ground turkey over medium-high heat
- Break the meat up into crumbles as it cooks
- Once the turkey is completely cooked, drain off grease
- Add onions, green pepper, red pepper, and garlic to the turkey and continue cooking till vegetables are tender
- Pour into crock-pot
- Stir in beans, tomato sauce, water, chili powder, and black pepper
- Cook on low for at least 4 hours



Autumn is in the air

NxStage Kidney Care Seasonal Newsletter — Fall 2018



Kidney care holiday guide

Holidays are a time to focus on traditions, family, and food! Eating the Kidney Care Way can be a part of this special time. Be prepared and plan ahead.

Helpful Tips

- Avoid salty foods. Use herbs and spices instead of salt when cooking. Too much sodium can make you thirsty.
- Gelatin, soup, and gravy count as fluids.
- Eat protein first before you fill up on side dishes.
- Potatoes and sweet potatoes are high in potassium. Leach/demineralize the potatoes, if needed.
- Remember your binders when you eat!
- Use whipped topping instead of ice cream on dessert.
- When in doubt, ask your dietitian. If that's not an option, avoid the food in question or have a very small amount.

Sample Menu

- Roast turkey, pork or wild game
- Green beans or steamed cauliflower
- Mashed potatoes (leached/demineralized, if needed)
- Lettuce salad
- Homemade stuffing or butter noodles
- Cranberry sauce
- Dinner roll
- Apple, blueberry, cherry or peach pie
- Coffee, tea, water or lemon-lime soda

Diabetics should choose sugar free options

NxStage Medical, Inc. | 200 Merrimack Street, Lawrence, MA 01840 | 1-888-NXSTAGE (697-6242) | www.nxstage.com



WHEN A TREATMENT CENTER HELPS YOU GET BACK TO YOUR LIFE, DIALYSIS NO LONGER DEFINES YOU

AT NXSTAGE KIDNEY CARE NORTH ORLANDO we are dedicated to providing flexible scheduling and personalized home training, because dialysis should fit into your life — not vice versa.

Shown above, the NxStage® System One™

CALL US AT 407-754-0338 TO SCHEDULE A TOUR!
174 State Rd 436, Unit D102, Casselberry, FL 32707
nxstagekidneycare.com

TOO MANY PEOPLE TRADE LIFE FOR A LIFE OF DIALYSIS SO WE SET OUT TO CHANGE THAT

JOIN US TO FIND OUT MORE ABOUT NXSTAGE KIDNEY CARE DIALYSIS CENTERS ON THE NXSTAGE KIDNEY CARE RV TOUR

NATIONAL KIDNEY FOUNDATION KIDNEY WALK
Sunday, November 1st
Pittsburgh Kidney Walk
Pittsburgh Zoo & PPG Aquarium, 7340 Butler St, Pittsburgh, PA 15206
Check-in: 7:30 AM - Start: 9:00 AM

NXSTAGE KIDNEY CARE OPEN HOUSE (11:00 am to 6:30 pm)
Monday, November 2nd
NxKC Pittsburgh
3623 William Penn Hwy, Monroeville, PA 15146
(412) 224-5757

DON'T JUST TAKE OUR WORD FOR IT
Hear what Brad, a current NxStage Kidney Care patient, has to say. Come meet Brad as he travels to our Pennsylvania dialysis center and find out how he took control of his condition.

For more information call 412-224-5757 | nxstagekidneycare.com |

PHOSPHORUS AND THE KIDNEY DIET BONE HEALTH

PHOSPHORUS
In our body, phosphorus is the second most abundant mineral, coming in after calcium. Phosphorus and calcium form the building blocks for our bones and teeth. Phosphorus has some other important roles. It helps maintain the body's vitamin and mineral balance, is a key part in the life cycle for tissues and cells, and is also involved in muscle and nerve function.

We normally get plenty of phosphorus from our diet. Once our food is broken down and digested, the phosphorus is absorbed into our bloodstream. From there, the phosphorus our body needs is taken to its destination, like into our bones. Any extra phosphorus is filtered out by healthy kidneys into our urine. When the kidneys are not filtering as well, phosphorus can start building up in our blood.

When the kidneys get to the point where dialysis is needed, the diet plays a very important role in how we feel and function.

PHOSPHORUS GOAL RANGE: 3.5 - 6
Your nutritional labs are drawn monthly and reviewed with you by your healthcare team. Keep track of your numbers and ask questions.

KEEPING YOUR PHOSPHORUS IN RANGE:
Run your full dialysis treatments
Follow your diet
Take binders as prescribed

PROTEIN
Protein is an important part of the diet. Most protein sources are also going to have phosphorus. Only 40%-60% of phosphorus that is naturally occurring in meats is absorbed by your body and 30%-50% of naturally occurring phosphorus in plant based foods is absorbed. But up to 100% of the phosphorus in additives added to processed foods can be absorbed. Aim for fresh and limit processed meats.

ENCOURAGE. ENHANCE. EMPOWER.

NxStage Kidney Care

ENCOURAGE. ENHANCE. EMPOWER.

Transitional Dialysis Care
Patient-Centered Care for Kidney Patients

Building our Way to Patient-Centered Care

Pickler's Eight Principles of Patient-Centered Care:

- Respect for patient's preferences
- Coordination and integration of care
- Information and education
- Physical comfort
- Emotional support
- Involvement of family and friends
- Continuity and transition
- Access to care

GOALS OF TDC INCLUDE:

- Patients receive intensive care and education when it matters most
- Evaluate and stabilize cardiac status
- Reduce mortality and hospitalizations
- Select a modality that best fits their individual needs
- Patients become advocates for their ESRD care

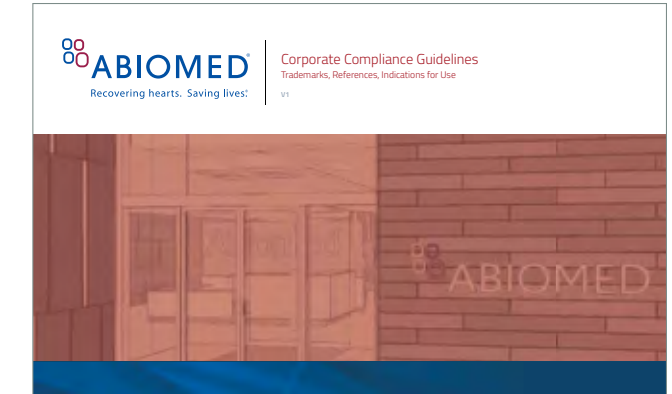
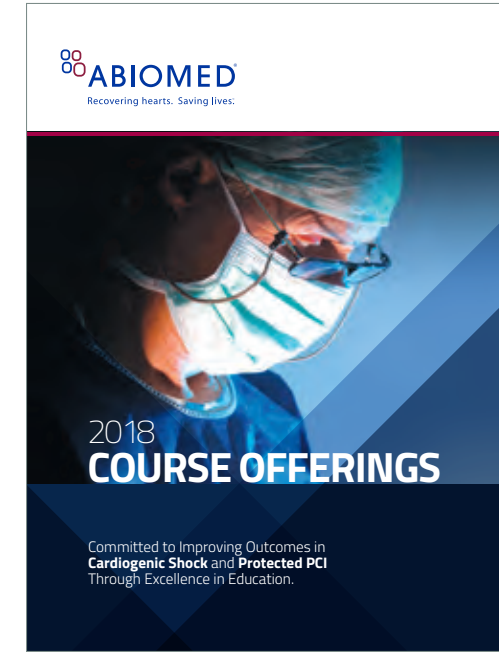
TDC AIMS TO GIVE PATIENTS AND FAMILIES THE TOOLS TO:

- Make an informed choice of dialysis modality
- Safely initiate dialysis treatments
- Manage emotional challenges
- Develop a strategy for achieving health and quality of life goals

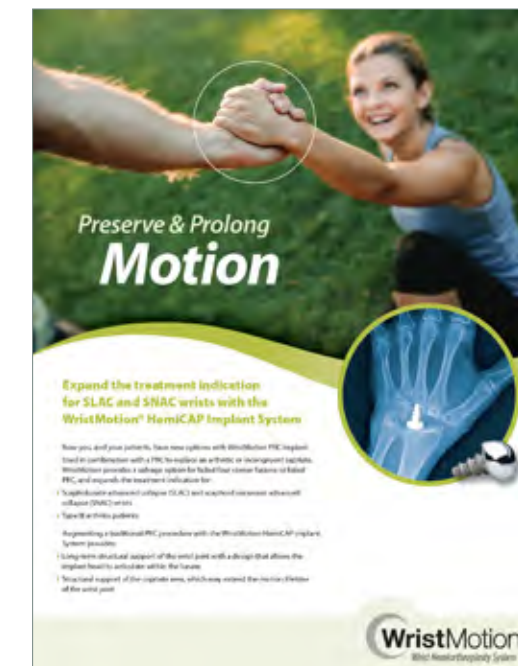
HELP YOUR PATIENTS AVOID CRASHING INTO DIALYSIS
When selecting a Transitional Dialysis Care provider, they receive a patient centered approach to gently ease into dialysis. Clinically stabilizing and easing patients into treatment, along with extensive education on modality choices, helps patients/families to make informed decisions that meet both clinical and quality of life goals when they need it most.

To locate a NxStage Kidney Care program, please visit www.nxstagekidneycare.com

Print and online ad production
Brochure edits and production



Product launch flyer design and template setup
Print ad design and template setup



Brochures, flyers and posters to support program launches
Trade show booth background

ALLIED-BRISTOL
Life Sciences
An Allie Mind Company

Discover. Access. Develop. Partner.

Discover how early-stage scientific breakthroughs progress. Access a global network of science and business leaders. Develop therapeutic opportunities that have the potential to create the medicines for tomorrow. Partner with us to advance your innovative discoveries.

Allied-Bristol Life Sciences (ABLS) aims to advance innovative science that has the potential to become novel treatments for the future. We seek university partners with deep biology expertise who are interested in applying their scientific knowledge towards the development of therapeutic candidates.

As a joint venture between Allie Mind and Bristol-Myers Squibb Co., ABLS provides access to a fully integrated drug discovery center, world-class expertise in drug development, as well as the necessary financial backing and experienced management to drive early-stage therapeutic projects to success.

Therapeutic Areas of Interest

- Cardiovascular diseases
- Fibrosis
- Genetically defined diseases
- Immunology
- Oncology
- Virology

For more information, please visit www.ablscience.com

ABLS is a joint venture between Allie Mind and Bristol-Myers Squibb Co. that aims to deliver innovative ideas that will potentially become the important medicines of tomorrow. Based upon compelling biological discoveries and insights from scientists at leading U.S. research institutions, ABLS will identify, source and develop promising, early-stage therapeutic opportunities, from discovery through pre-clinical development, in key therapeutic areas including fibrosis, cardiovascular diseases, oncology, immunology, virology and genetically defined diseases.

Developing a **Growing Portfolio of Best-in-Class Innovative Therapeutics** by Harnessing the Transformational Power of Fluorine

OPHTHALMIC DISEASES
NEUROLOGICAL DISORDERS
FIBROSIS
CARDIOVASCULAR DISEASE
PULMONARY DISEASE
PAIN
INFLAMMATION
IMMUNO-ONCOLOGY
RARE DISEASES

SciFluor
Life Sciences
an allie mind company

SCIFLUOR LIFE SCIENCES, INC.

SciFluor Life Sciences, Inc. is a drug discovery and development company developing a proprietary portfolio of best-in-class innovative therapeutic small molecules. Spin out of Harvard University, SciFluor specializes in applying deep expertise in fluorine chemistry to create a portfolio of highly differentiated new chemical entities (NCEs) directed towards unprecedented biological targets, resulting in substantially reduced clinical development risk. This targeted, but diverse, highly capital-efficient approach aims to de-risk SciFluor while building significant value. SciFluor typically focuses on large markets and aims to partner its assets with large pharmaceutical companies to avoid commercialization risk.

Its two patented lead compounds address multiple global multi-billion dollar markets in retinal and neurological disease. The SciFluor pipeline is growing and addresses fibrosis, cardiovascular disease, pain, pulmonary disease, inflammation, immuno-oncology and other diseases. SciFluor's compounds aim to provide important benefits over existing therapies, including improved safety, efficacy, distribution, and more convenient dosing.

SciFluor is advancing candidates into clinical studies with the aim of partnering with pharmaceutical companies to complete clinical development and commercialize the assets.

THE TRANSFORMATIONAL POWER OF FLUORINE

Fluorine has been instrumental in the development of novel medicines. Approximately 25% of all marketed drugs contain fluorine, including six of the 13 best-selling small molecule drugs in 2012. Working with fluorine has historically been challenging, but a number of recent scientific advances have more fully empowered the realization of fluorine's benefits. SciFluor's pipeline strategically incorporates fluorine to optimize:

- Potency:** improved efficacy and therapeutic window
- Selectivity:** fewer side effects
- Tissue penetration:** enhanced drug delivery to target
- Drug half-life:** less frequent dosing
- Metabolic Stability:** reduced drug-drug interaction concerns

SciFluor is developing an exciting pipeline of compounds in ophthalmic diseases, neurological disorders, fibrosis, cardiovascular disease, pulmonary disease, pain, inflammation, immuno-oncology, and rare diseases.
For more information, please contact us at info@scifluor.com.

SCIFLUOR LIFE SCIENCES - AN ALLIE MINDS COMPANY | 300 TECHNOLOGY SQUARE, CAMBRIDGE, MA 02139 | (617) 481-4748 | WWW.SCIFLUOR.COM

LuxCath
An Allie Mind Company

**Real-time Lesion Visualization
Contact Assessment
Lesion Monitoring**

LuxCath
An Allie Mind Company

Real-Time Dual Monitoring of Catheter-Tissue Contact and RF Lesion Progression Using NADH Fluorescence

KC Armstrong, MS¹, Terry Ransbury, BS¹, Vivek Y. Reddy, MD¹, Jacob S. Koruth, MD¹, Omar Amirana, MD¹, Narine Sarvazyan, PhD¹, Cinnamon Larson, PhD¹, James Bowen², Marco A. Mercader, MD³

¹ LuxCath Product Development LLC, Corp., Inc., 2 Research Drive, Boston, MA, 02110, USA; ² Harvard School of Medicine, Boston, MA, USA; ³ The George Washington University, Washington, DC

Introduction

Suboptimal radiofrequency ablation lesions may result from either poor catheter tip-tissue contact, or inadequate energy deposition resulting in discontinuous or non-transmural lesions. A method was evaluated for using NADH fluorescence (NADH) to assess contact between the therapy catheter and myocardium, tissue characteristics at the point of contact, and the progression of ablation lesions in real-time during RF delivery. NADH is present in the mitochondria of cardiac myocytes and fluoresces when exposed to UV light. The loss of NADH is considered a key marker of tissue injury.

CONTACT EVALUATION **LESION PROGRESSION**

SEVERE TEXTING GOOD CONTACT BLOOD POOL

33 ARCH STREET, 32ND FLOOR, BOSTON, MA 02110 | 617.419.1800 | WWW.LUXCATH.COM

Methods

An irrigated RF ablation catheter incorporating imaging optics (LuxCath ILEO) was inserted transvenously into the LA of 3 anesthetized pigs. UV light was delivered to the tissue, and the fluorescent response was captured via spectrometer and analyzed in real-time. Spectral data was acquired pre, during, and post formation of RF-lesions. Electrical impedance was recorded for comparison with NADH response.

SYSTEM DIAGRAM

Contact Evaluation Results

Fluorescence provided indicators of good catheter contact, the presence of collagen, and lesion progression. Myocardial NADH response declined by 84% ± 8% during 60 seconds of RF ablation, with a 70% reduction occurring within the first 10 seconds.

CONTACT EVALUATION USING FNADH

ELECTRICAL IMPEDANCE AND FNADH MAGNITUDE

25W LESION PROGRESSION **40W LESION PROGRESSION**

LEFT ATRIAL PORCINE TISSUE CATHETER CONTACT

Conclusions

Real-time monitoring of NADH during catheter ablation provides assessments of quality of myocardial contact, tissue characteristics at the point of contact, and lesion progression during RF delivery.

- Assess catheter stability and electrode-tissue contact before and during ablation
- Ensure the quality of a lesion as it is being formed
- Perform contact assessment, lesion progression, and direct lesion visualization

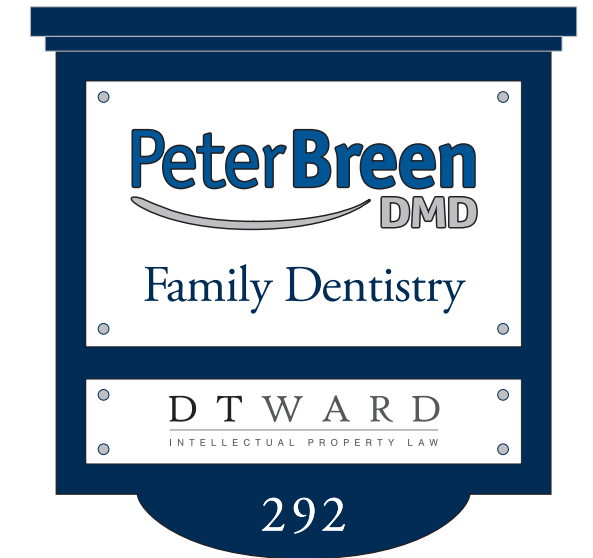
Copyright International Biotech Corporation. All rights reserved. LuxCath ILEO is a registered trademark of Allie Mind. All other trademarks, trade names, and logos are the property of their respective owners. P015, James Bowen, Marco A. Mercader, MD, Terry Ransbury, PhD, Narine Sarvazyan, PhD, Cinnamon Larson, PhD, and Vivek Y. Reddy are equal contributors of LuxCath ILEO.

LuxCath
An Allie Mind Company

HEALTHCARE (DENTISTRY)

Peter Breen, DMD – Groton, MA • Freelance Graphic Designer/Art Director

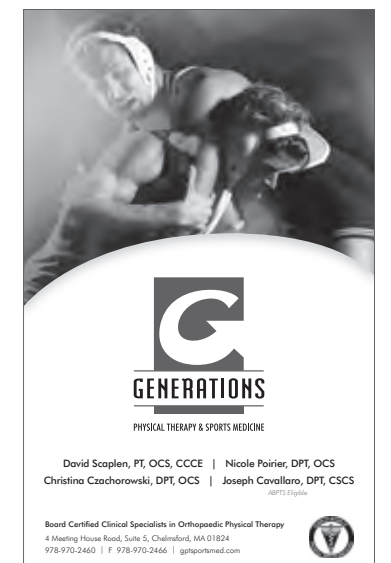
Corporate identity design, including stationary and business cards
 Postcards and patient documents
 Signage (interior and exterior)



HEALTHCARE (PHYSICAL THERAPY)

Generations Physical Therapy – Chelmsford, MA • Freelance Graphic Designer/Art Director

Print ads
 Corporate identity design, including stationary and business cards
 Promotional items/clothing
 Postcard design and mailing
 Website (Dreamweaver)

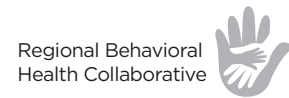


Corporate identity design

RBHC | Regional Behavioral Health Collaborative



RBHC | Regional Behavioral Health Collaborative



RBHC | Regional Behavioral Health Collaborative

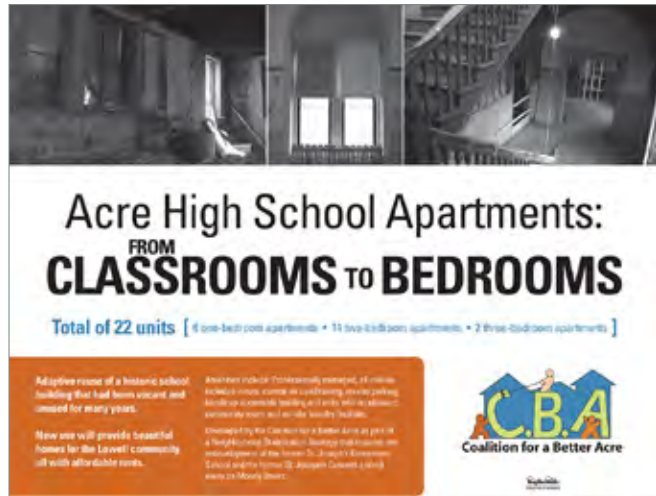


RBHC | Regional Behavioral Health Collaborative



Regional Behavioral Health Collaborative
NORTH CENTRAL • NORTH QUABBIN

Print and online ads
Annual reports
Annual meeting invitation sets
Ribbon-cutting event marketing
Newsletters
Posters and flyers



Acre High School Apartments:
FROM CLASSROOMS TO BEDROOMS
Total of 22 units [4 one bedroom apartments • 11 two bedroom apartments • 7 three bedroom apartments]

Adaptive reuse of a historic school building that had been vacant and unused for many years.

New use will provide beautiful homes for the Lowell community in well-located areas.

Adaptive reuse of a historic school building that had been vacant and unused for many years.

New use will provide beautiful homes for the Lowell community in well-located areas.

Adaptive reuse of a historic school building that had been vacant and unused for many years.

New use will provide beautiful homes for the Lowell community in well-located areas.



CBA Community News Flash

Community News

Celebrating Acre Diversity

CBA Led for Rebirth of Moody Street Neighborhood



Annual Report 2013-2014

WHO WE ARE

INVESTING IN COMMUNITIES



CELEBRATING 30 YEARS OF BUILDING BETTER COMMUNITIES

INDIVIDUALS FAMILIES BUSINESSES NEIGHBORHOODS COMMUNITIES

For 30 years, Coalition for a Better Acre (CBA) has served as a "lever" that lifts up individuals and neighborhoods, collaborating with federal, state, regional and local partners to leverage resources and serve as catalyst for change and progress.

1980s

1990s

2000s

2010s



CBA Community News Flash

Community News

CBA Led for Rebirth of Moody Street Neighborhood



CBA program and project updates

Breathing Easier

CBA Wins Green Building Award



CBA staff and board updates

Best Wishes, Baby!

'Lights On' Campaign

Welcome Joy! Joy Rescuer



JOIN US IN CELEBRATING THE REBIRTH OF A NEIGHBORHOOD

THE UNITY PLACE APARTMENTS



WHO WE ARE

INVESTING IN COMMUNITIES

CBA
Coalition for a Better Acre



WHO WE ARE

The Coalition for a Better Acre (CBA) is a membership-based Community Development Corporation dedicated to resident empowerment and sustainable community revitalization for current and future residents of Lowell and the Merrimack Valley. We promote healthy, vibrant neighborhoods and communities by developing resident leaders, affordable housing and economic opportunities, and by responding to community needs through collective action.

Although for many of the CBA's 32 years, our efforts have centered on the Acre neighborhood, the CBA in recent years has expanded to serve the entire city of Lowell and the Merrimack Valley, with a focus on lower income residents and struggling neighborhoods.

As a CDC, the CBA is a professional, not-for-profit organization that relies on state and federal grants, as well as the generosity of donors who support the CBA's important mission to transform lives as we transform communities.

In the following pages, you will learn about a state tax credit program that enables donors to support the business needs and growth plans of the CBA while reducing their state tax liability—a "win-win" for everyone involved. You will also see how the CBA is investing these funds in our communities through important initiatives: a senior housing project in Lowell that is giving new hope to those who have sacrificed so much for our country; a resident leadership development program that has empowered an Acre resident to achieve more than he ever dreamed; a senior project that has kept a single father and his children in their home; and affordable housing that has enabled a Lowell refugee to achieve the American dream of home ownership.



INVESTING IN COMMUNITIES

Measurable Impact

For the past 32 years, the CBA has worked tirelessly to create measurable impact in our communities, instilling new hope and pride in neighborhoods and creating lasting change in people's lives.

Real Estate Development

RENTAL UNITS OWNED—45
COMMERCIAL UNITS DEVELOPED—33
FIRST TIME HOME BUYERS DEVELOPED—50
MONEY INVESTED IN CITY OF LOWELL—OVER \$100 MILLION

Home Preservation Center

POSITIVE OUTCOME—89%
AVERAGE MONTHLY REDUCTION IN MORTGAGE FOR MODIFICATION CLIENTS—\$500
NUMBER OF MASSACHUSETTS COMMUNITIES SERVED—36

Resident Services and Property Management

ANNUAL COUCHOUT—290 RESIDENTS
SUMMER PROGRAM—25 CHILDREN
CLIENTS—5000
NUMBER OF MASSACHUSETTS COMMUNITIES SERVED—36

Committed to both providing high-quality housing and improving the quality of life for our residents, the CBA provides a full-time Resident Services Coordinator (RSC) who develops and manages activities for residents of all age groups. With the goal of promoting housing stability, the CBA partners with Malden Properties to offer service-enhanced, quality housing to the residents of CBA properties by providing support, services, referrals, and assistance to resolve issues. These many programs and services include karate classes, Girl Scout meetings, play groups, a book club, computer classes, adult ESL classes, library classes for children, bagels, food trips, and more.

Print ads
Annual reports
Event invitations, posters, programs
and Powerpoint presentations
Posters and flyers



The Year in Review and Looking Forward

Building Capacity, Sustaining Growth

We are proud of the strong history of the Greater Lowell Community Foundation and excited about the steps we are taking toward an even stronger future.

As of December 31, 2011, the Greater Lowell Community Foundation was managing nearly \$21 million dollars of GLCF and Agency assets. The Foundation's success relies on our sound investment policies, but our most important reason for success is the incredible generosity of our community.

Last year individuals and organizations in the region donated nearly \$1.1 million dollars to our endowment and programs. Because of this continued generosity, we were able to distribute 220 grants, totaling \$148,835, to assist more than 132 local non-profits, as well as 133 scholarships, totaling \$167,146, to help local students with their educational expenses.

Leadership

In June 2011, GLCF hired Raymond E. Riddick, Jr. as Executive Director. Most recently Vice President of Business Development at Data Compliance Partners in Westford, Ray has also served as principal and managing director of Fusion Consulting in Westford. He is the former Director of Customer Development for Aspen Medical Products in Irvine, CA, among other executive positions through the years. He earned his bachelor's degree from Yale University and an MBA from the Wharton School at the University of Pennsylvania. Ray's qualifications are matched by his extensive experience in the community. He is a board member of Community Teamwork, Inc. in Lowell, and is a member and former chairman of the School Committee for the Nashoba Valley Technical High School. He is also a former treasurer of the Lowell House, where he served 10 years on its board. A native of Lowell and member of the Lowell High School Athletic Hall of Fame, Ray is also a former member of the Lowell School Committee.

2011 By the Numbers

Total Assets (12/31/11 Audited)	\$20,910,388
Total contributions from donors	\$1,111,302
Total endowed charitable funds	159
Number of endowed scholarship funds added this year	6
Total Lowell High School (LHS) scholarship funds	160
Number of LHS students awarded scholarships	119
Total value of LHS scholarships awarded	\$162,177
GLCF Volunteers	64

Looking Forward

Building on last year's success, 2012 promises to be a robust year filled with new programs and opportunities for our local partners and nonprofits. Plans for 2012 include a new fundraising event, **Communities in Bloom**, celebrating GLCF's role in helping Greater Lowell communities grow and succeed, while raising funds to enable us to identify and react to fiscal emergencies facing nonprofits. On September 22, GLCF will be hosting our first annual **RiverRide Bike-a-Thon and Family Ride**, where individuals, families and businesses can raise funds to support their favorite nonprofits. The **2012 Annual Meeting** features nationally renowned fundraising strategist Lori L. Jacobowitz and valuable fundraising workshops for our nonprofits. At our **16th Annual Celebrate Giving!** in November, we will honor the spirit of philanthropy and distribute more than \$100,000 in grants to area nonprofits. Fulfilling our mission to build the next generation of philanthropists, GLCF announces our **Generation Giving Circle**, which connects like-minded young professionals with a passion for giving back. We are also launching our **Planning for Youth in Philanthropy**, a pilot program in partnership with Lowell High School to help educate future donors and civic leaders.

Key Accomplishments 2011:

Awarded more than \$916,000 in grants, scholarships and agency endowment distributions.

Collaborated with Third Sector New England on a comprehensive assessment with strategies for future long-term growth and community impact.

Received \$1,111,302 from GLCF donors, including a \$100,000 Challenge Grant to help build GLCF's Discretionary Funds to help meet the long-term needs in our community.

Attracted more than 250 civic, nonprofit and community leaders to the 15th Annual **Celebrate Giving!** Event, celebrating the spirit of philanthropy in the community. David McCallum, world-class athlete and philanthropist, delivered the event's keynote address and GLCF distributed nearly \$100,000 to 23 area nonprofit organizations. We also honored several outstanding individuals for their exemplary efforts to improve the quality of life in our service area. Joan O'Brien received the Bankers' Volunteer Award for Lifetime Achievement; Christopher Schott received the Bruce C. Leggett Hoag Star Volunteer Award; and Amy Szabak, Rachel Collins, Lindsay Albert and Taylor Vignasault received the Youth Community Service Club Award.

Expanded the number of scholarships we successfully manage at Lowell High School, Greater Lowell Technical High School, and Lowell Catholic High School.

Celebrate Giving!

The Greater Lowell Community Foundation and Enterprise Bank Proudly Present An Evening Dedicated to Philanthropy in our Community

Monday, December 6, 2010 from 5:30-8:00 p.m.

Lowell Memorial Auditorium's Hall of Flags and The Merrimack Repertory Theatre

Featuring Special Guest Paul S. Grogan, President and CEO, Boston Foundation

THANK YOU TO OUR SPONSORS

Event Sponsor – Enterprise Bank

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Eastern Bank	Sovereign Bank	Accutronics Inc.
Trinity EMS	University of Massachusetts Lowell	Richard and Nancy Donahue, Sr.
		Eagle Claw Capital Management, LLC.
		Enel Green Power
		Jeanne D'Arc Credit Union
		Lowell Five Cent Savings
		Lowell General Hospital
		Lowell National Historical Park
		Mary Jo Leahey
		Middlesex Community College
		The McDonald Group
		UBS Financial Services
		Varsity Facility Services

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Looking forward. Giving back!

CELEBRATE GIVING!

The Greater Lowell Community Foundation Proudly Presents an Evening Dedicated to Philanthropy in our Community

Who We Serve

ARTS, CULTURE AND HUMANITIES

Enrich

Greater Lowell Community Foundation supports Lowell Festival Foundation

It is through the generosity of donors such as the Renuka S. O'Connell New World Fund, a donor-advised fund with the Greater Lowell Community Foundation, that the Lowell Festival Foundation is able to fulfill its mission to promote and enrich the cultural life for the people of Greater Lowell.

The Lowell Festival Foundation is known primarily for its leadership role in the Lowell Folk Festival, the largest free folk festival in the nation, occurring every July in downtown Lowell for the past 25 years. With continuous music on six outdoor stages, the festival presents an international array of traditional folk music, ethnic foods, folk craft demonstrations, craft artisans, and children's activities to enthusiastic regional, national, and international audiences.

"Our lives are so stress-filled and complicated that we need things like music and art to feed our hearts and enrich our souls."

Renuka O'Connell, Artist, businesswoman, philanthropist

Who We Serve

EDUCATION

Inspire

Greater Lowell Community Foundation supports The Discovery Museums

It is through support such as capacity-building grants from the Greater Lowell Community Foundation that Discovery Museums is able to inspire enduring curiosity and love of learning in children of Greater Lowell through interactive discovery, hands-on inquiry and science.

The Discovery Museums generates excitement about learning, nurturing curiosity and creativity while breaking down cultural and socio-economic barriers to learning. Through a grant from the Greater Lowell Community Foundation, Discovery Museums is providing training, educational resources, and museum trips for family day care providers with Acre Family Child Care, with a mission to give all people access to museums and learning.

"We foster the curiosity and creativity of children, who are 100% of our future – our future leaders, scientists, community activists, philanthropists."


Neil Gordon, CEO, The Discovery Museums

EDUCATION & TRAINING

Brochure design and print production

Program flyer template

Professional Training and Certification | BPMInstitute.org™



SKILLS DEVELOPMENT FOR THE DIGITAL AGE
BUSINESS PROCESS MANAGEMENT | AGILE BUSINESS ANALYTICS | DIGITAL BUSINESS | BUSINESS ARCHITECTURE
OPERATIONAL EXCELLENCE, LEAN BPM | DIGITAL DECISIONS & ANALYTICS

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BLENDED LEARNING PACKAGE The Blended Learning Certificate Package gives you the best of both worlds. Start with face-to-face courses and four eLearning courses. DELIVERY METHODS: Face-to-Face, Live Online, On-Demand	FACE-TO-FACE PACKAGE Our most flexible package allows you to register for any delivery method. Attend any face-to-face course and register for eLearning courses as your schedule allows. DELIVERY METHODS: Face-to-Face, Live Online, On-Demand

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SIX PROFESSIONAL CERTIFICATES

Gain a common language, foundation and the skills you need to collaborate with your peers and tackle your projects.

AS ORGANIZATIONS PUSH FOR DIGITAL TRANSFORMATION, DIGITAL SKILLS WILL BE IN HOT DEMAND. OUR CERTIFICATE PROGRAM FEATURES SIX PROFESSIONAL CERTIFICATES THAT ADDRESS DIGITAL TRANSFORMATION SKILLS.

Your certificate tells the world that you are serious about your topic. Let your résumé feature your in-depth knowledge with the acronym to prove it. You'll gain competitive advantage and open up opportunities down the road. According to a recent survey, you will earn up to 30% more than colleagues who have not earned a similar certificate.



We have a full curriculum of courses that can be built into a certificate package for the following topics:

- Business process management
- Agile business analysis
- Digital business
- Operational excellence
- Digital decisioning and analytics
- Business architecture

Whether you are new to these topics or have been working with a team for years, you need a common language and foundation to collaborate with your peers and tackle projects effectively and efficiently. We understand that you need the discipline and methodologies to transform your organization and you want to know where you fit in and what your role will be.

CONTACT US
info@bpmi.org
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Agile 101

As is, to be

Achieving success with BPM relies upon skill in process modeling, analysis and design. This course equips you with the practical, applied knowledge to facilitate process improvement projects.

Learn best practices in customer experience modeling and design. Gain a thorough understanding of customer experience management. Understand how to lead customer experience modeling and design at your organization. Learn a structured approach to understanding, analyzing and designing processes to focus on customer experience.

WHO SHOULD ATTEND:

- Executive Process Owners
- Business Analysts
- Business Process Analysts and Managers
- Project Managers

COURSE OUTLINE:

- Introduction
- Creating a Value Stream Map
- Defining the value stream map
- Using the value map for the identification of improvement opportunities
- Summary

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BPM 101 is the foundational course for those starting their BPM journey. It presents an overview of process modeling, analysis, design and the technologies in BPM.

BPM 101 is a must for anyone who aspires to improve processes and overall business performance. It's designed for business leaders, business analysts, business architects, project managers and anyone involved in process improvement and the automation of process solutions. This course creates the foundation for all other courses in the BPM learning path and curriculum. It establishes a common language and the foundational knowledge for the other courses in the BPM curriculum.

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EDUCATION & TRAINING

Catalog design and production

Corporate Identity design



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E-Z Snap to Frame: Flip out! Roll back! Roll up! Roll down!

PLUS! Flipboard easel
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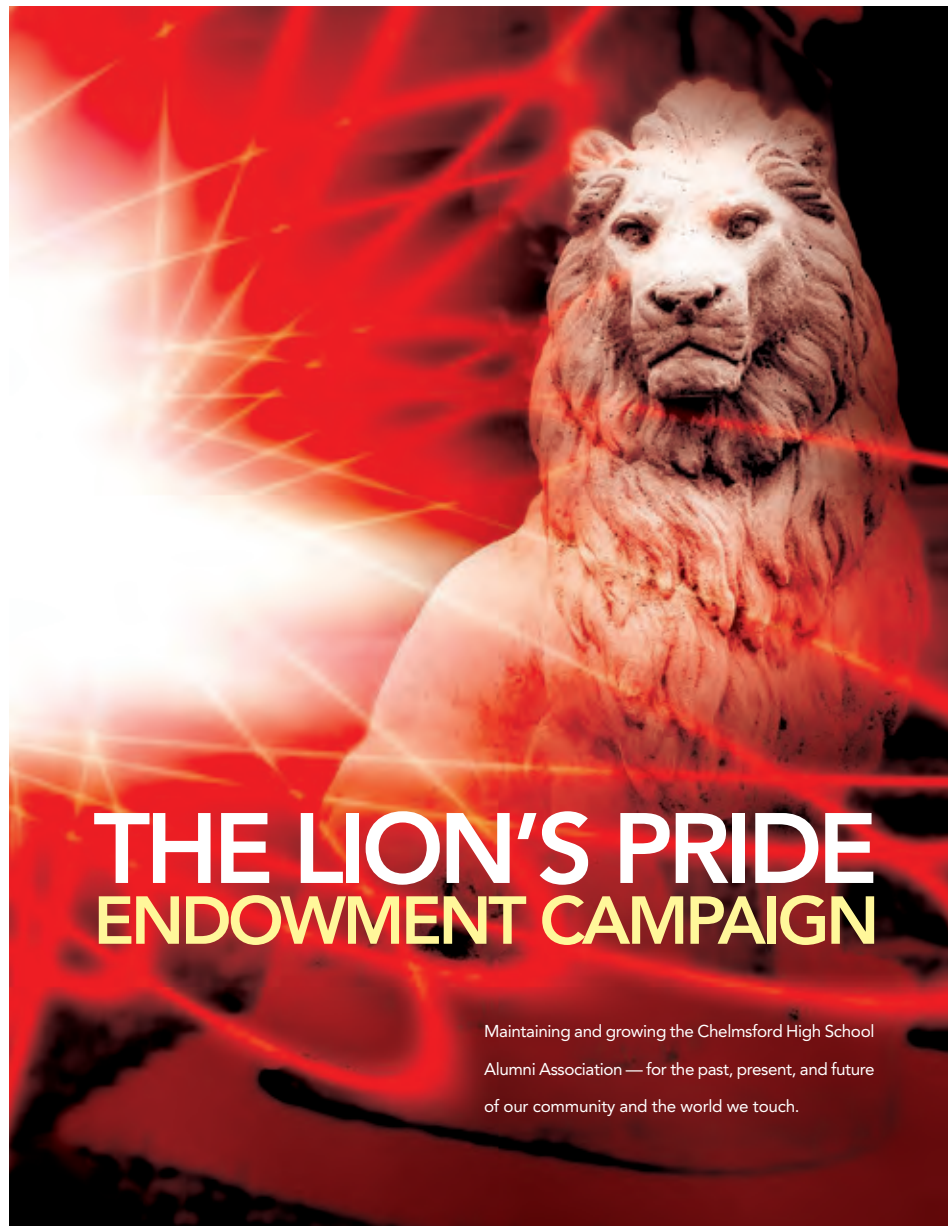
4-legged easels
E-Z Snap to Frame: Flip out! Roll back! Roll up! Roll down!

Lightweight A-frames
E-Z Snap to Frame: Flip out! Roll back! Roll up! Roll down!

Easy carry your easel
E-Z Snap to Frame: Flip out! Roll back! Roll up! Roll down!

Yes! Flipboard whiteboard!

Brochure design and print production



THE LION'S PRIDE ENDOWMENT CAMPAIGN

Maintaining and growing the Chelmsford High School Alumni Association — for the past, present, and future of our community and the world we touch.



The time is now. Since 1989 the Chelmsford High School Alumni Association (CHSAA) has increasingly served the Chelmsford High School community with support, scholarships, and connections.

The Lion's Pride Endowment is the next logical step for continuing growth and expanding function of the association for the many alumni, students, and educational staff who will pass through the doors in the generations to come.

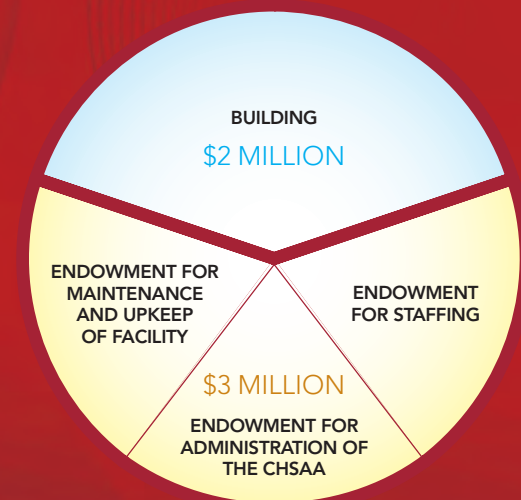
This endowment will make the already strong CHSAA into a self-sustaining organization — one that will continue its mission of giving back and making a difference in our community, within Chelmsford, and the world beyond.



This is more than funding a building. It's about connecting generations through an alumni association that is self-sustaining. An organization that will continue to provide support and foster learning for the Chelmsford High School community for generations to come. We invite you to learn more.

THE GOAL: FIVE MILLION DOLLARS

The goal is ambitious, but those who have come through Chelmsford High School know that goals are set in order to be reached.



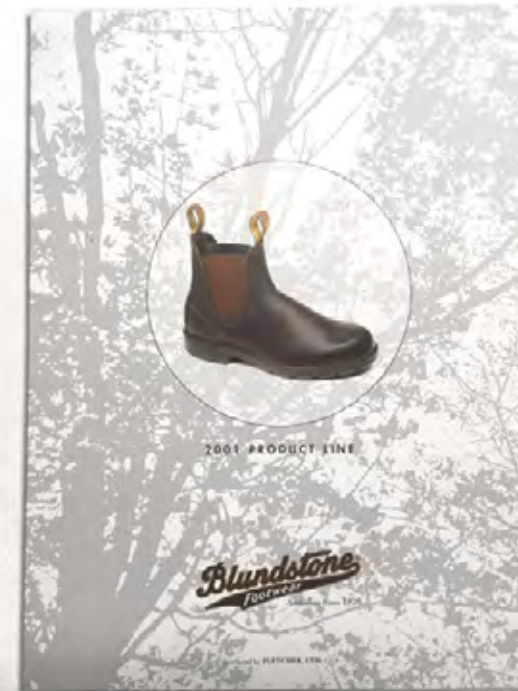
APPLICATION OF FUNDS

With your support, the money we raise will be used first to build **CHSAA Alumni Hall**, a building that will serve not only as a place to gather and meet old friends, but also to make new ones. In addition, it will serve as a site for the preservation of CHS accomplishments, and those of our alumni; Alumni Hall will be the administrative center of the CHSAA. Moreover, it will be a venue for learning and mentoring — a place to teach those in the CHS community what we are able to pass along — for lessons and knowledge that takes you outside of the classroom. It will not only celebrate accomplishments — it will inspire new ones.

PERPETUITY OF BENEFIT

Your contribution will not only build the structure — it also will support an endowment that will enable the CHSAA to continue. This endowment will maintain the building, its upkeep and expenses, without the need for additional operating revenue to sustain the organization and its activities. It will support modest, but efficient staffing that will develop and grow the association into a more active, highly beneficial organization. In particular, it will enable the CHSAA to continue its scholarship activities which support those who go on to higher education. It will provide open, fee-free enrollment for all CHS graduates in the alumni association.

- Print ads
- Brochures
- Catalog design and production
- Postcard design and mailing
- Corporate identity design, including stationary and business cards
- Posters and flyers
- Point-of-purchase material
- Exterior signage
- Product and model photography
- Website (front-end development)

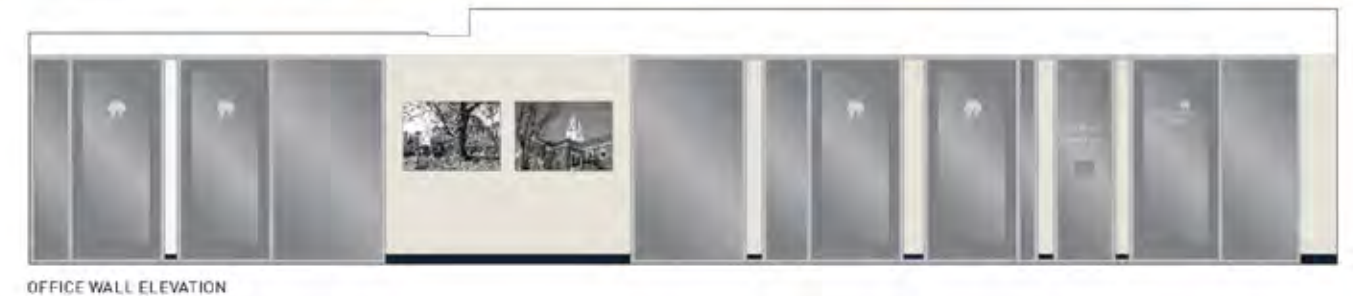
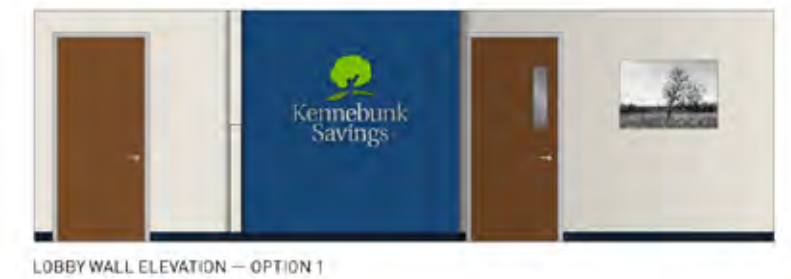
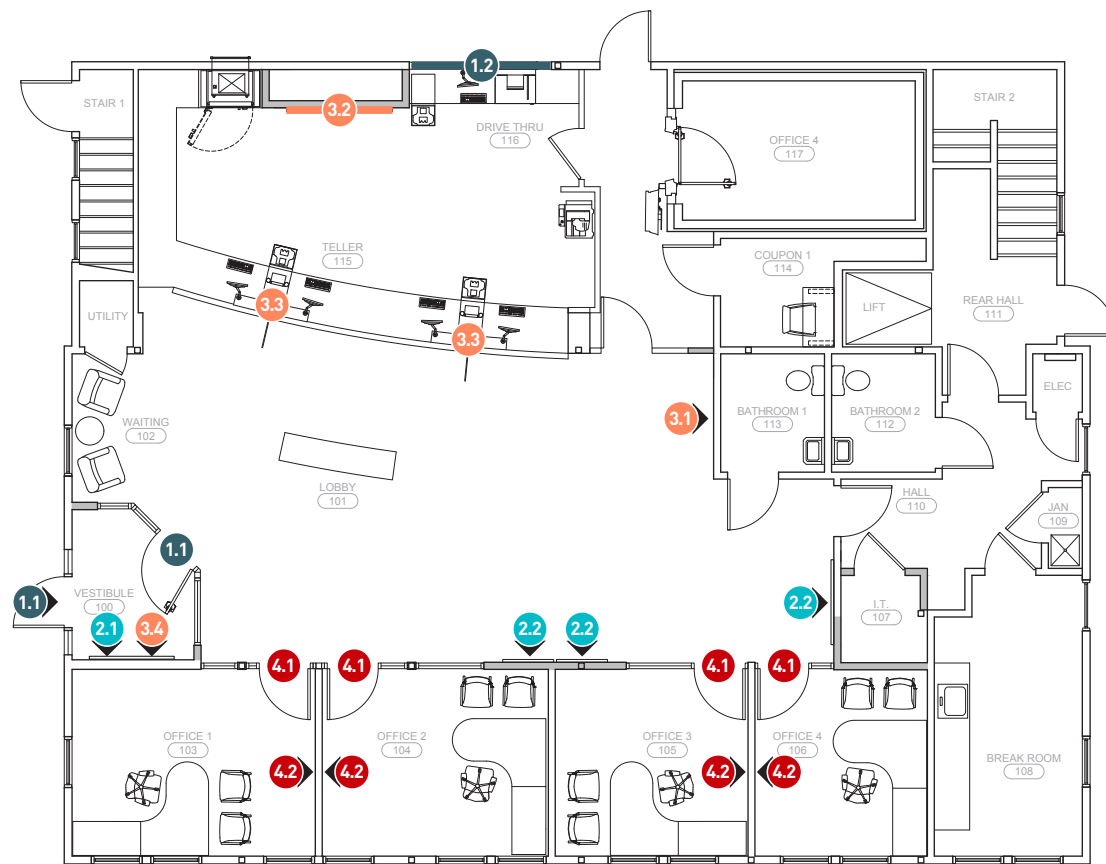


BLUNDSTONE 2001 DEALER PRICE LIST

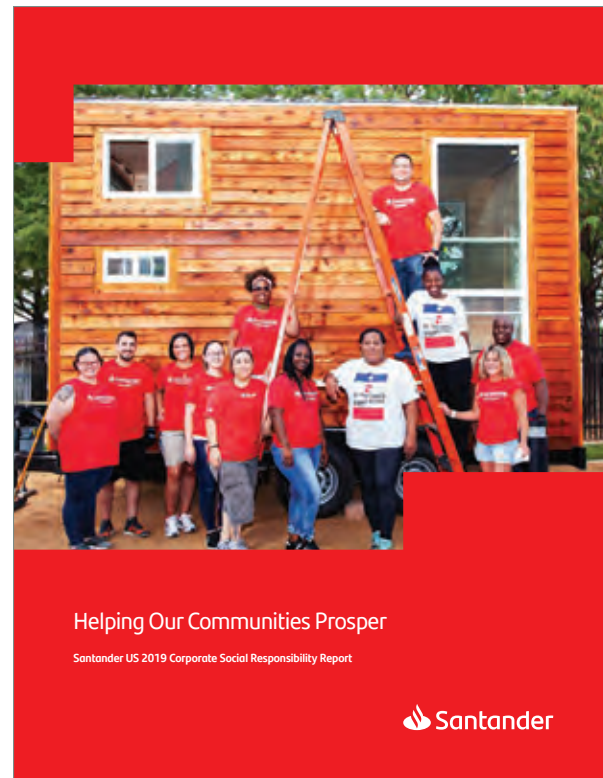
MODEL	DESCRIPTION	SIZE	STYLE/COLOR	DEALER	DEALER PRICE	MSRP
10000	Blundstone 2001... (text)	7-11	Black	Blundstone	\$135	\$135
10001	Blundstone 2001... (text)	7-11	Black	Blundstone	\$138	\$138
10002	Blundstone 2001... (text)	7-11	Black	Blundstone	\$138	\$138
10003	Blundstone 2001... (text)	7-11	Black	Blundstone	\$135	\$135
10004	Blundstone 2001... (text)	7-11	Black	Blundstone	\$140	\$140
10005	Blundstone 2001... (text)	7-11	Black	Blundstone	\$140	\$140
10006	Blundstone 2001... (text)	7-11	Black	Blundstone	\$135	\$135
10007	Blundstone 2001... (text)	7-11	Black	Blundstone	\$150	\$150
10008	Blundstone 2001... (text)	7-11	Black	Blundstone	\$145	\$145
10009	Blundstone 2001... (text)	7-11	Black	Blundstone	\$140	\$140
10010	Blundstone 2001... (text)	7-11	Black	Blundstone	\$99.95	\$99.95
10011	Blundstone 2001... (text)	7-11	Black	Blundstone	\$85	\$85



Experience design; brand application
and interior design elements
Interior and exterior signage
Staff cultural training brochures
and collateral



Corporate Social Responsibility
annual reports
Regional program flyers



Helping Our Communities Prosper
Santander US 2019 Corporate Social Responsibility Report



Corporate Social Responsibility Report 2019
November 12, 2019 Community Impact

At Santander, Corporate Social Responsibility means helping our communities, colleagues, and customers prosper through inclusive and sustainable growth. Santander prospers when our communities prosper. We work every day on making our communities stronger through charitable giving, community engagement, and business products and services.

184,395 People Helped
48,129 Volunteer Hours
580+ Partner Organizations Supported
\$15.8M Charitable Giving
\$328M Invested in Affordable Housing

\$1.2B Mortgage Lending in LMI Tracts
1,863 Affordable Mortgages
\$407M Small Business Lending in LMI Tracts
511 Santander Universities College Scholarships

Helping Communities Prosper
2019 Community Impact

Contents

Santander US 2019 Community Impact	3
Message From the CEO and CSD Director	4-5
Santander in the US and Abroad	6-7
A Commitment to Build a More Responsible Bank	8-9
Charitable Contributions	10-15
Community Partnerships	16-19
Inclusive Products and Services	20-21
Helping Small Business and Entrepreneurs Prosper	22
Advancing Homeownership	23
Contact	24

Corporate Social Responsibility Report 2019
Volunteering and Community Partnerships

Community Partnership Spotlights

Colba
Santander Bank colleagues volunteered with Colba in Philadelphia, PA supporting their VITA-Tax Program, financial education programming for immigrant and LMI individuals and families, and the organization's dedication to immigrants in the review of paperwork and other legal documents as individuals seek citizenship of their children and personal property. In 2019, 36 volunteers volunteered over 100 hours, reaching over 700 members of the community.

Junior Achievement
Santander Bank and Santander Consumer partner with Junior Achievement chapters across our footprint in the United States, supporting a variety of programming services, including Junior Achievement in a Day, Junior Achievement Biz Town, securing programming and executive board service. In 2019 alone, Santander Bank employees volunteered more than 8,400 hours through 3,360 individual instances of volunteering, supporting over 10,000 students in learning financially independent and literate. At Santander Consumer, our team members volunteer with Junior Achievement in Dallas, Denver and Mesa, and in 2019, over 70 Santander Consumer employees contributed over 500 hours of financial education to students.

Connecting for Children & Families
To help support one of Rhode Island's most underserved cities, Santander Bank partnered with Connecting for Children & Families (CCF) in Woonsocket to support their Summer Youth Development Program at the middle and high school, FDC Money Smart financial education workshops, and their workforce training program for call centers, potentially leading to job placement at the bank's nearby East Providence facility. In 2019, 20 Santander colleagues volunteered over 50 hours serving 235 individuals supported by CCF.

Volunteering is a way our team members engage together inside the office, working on service projects that are meaningful to our communities.

Helping Communities Prosper through Partnerships

In addition to philanthropic financial support, Santander seeks to form deep, long-lasting relationships with nonprofit and community-based organizations to further our impact on our communities. When local stakeholders, subject matter experts, and our own team members collaborate to address community needs, we are better able to help people and communities prosper. In 2019, Santander US worked with more than 300 nonprofit organizations.

Santander cultivates valuable relationships with nonprofits and community organizations allowing us to maximize community impact where we live and work. A cornerstone of these relationships is the role our own team members play as leaders, volunteers, mentors, and coaches, in partnership with organizations across our operating areas. In 2019, Santander US volunteered nearly 50,000 hours with more than 300 nonprofit and community organizations.

- Santander Bank - 23,067 volunteer hours with more than 260 community partners
- Santander Consumer - 24,742 volunteer hours - a 233% increase over 2018
- Banco Santander Puerto Rico - Banco Santander Puerto Rico colleagues volunteer across the island to support disaster relief, social services, financial education, and affordable housing efforts
- BSI Miami - BSI Miami employees serve their community through pro bono legal services, and mentorship and development of students within the financial sector

2019 KEY METRICS

48,129 Volunteer hours
36,809 Individuals counseled on financial education
300+ Community partner organizations

16 Santander

Santander Bank

New Hampshire At-a-Glance

Santander Bank, N.A. is a leading U.S. bank helping people and businesses prosper. The Bank is headquartered in Boston and has 17 retail branches and over 150 employees across New Hampshire.

Santander aims to be the bank of choice in New Hampshire by providing competitive products, services and advice that help people and businesses prosper by making meaningful progress toward their financial goals.

A full-service provider of competitive, client-focused financial products & services

Santander Bank is one of the country's largest retail and commercial banks with assets of more than \$80 billion. With a commercial presence across the country and retail branches in eight states across the economically vibrant Northeast corridor, Boston-based Santander Bank is strong, well-capitalized, and one of six businesses comprising Santander US, the Santander Group's operating business in the United States, which is also headquartered in Boston.

Santander Bank Key Facts & Figures*

- >575 branches
- >10,000 employees
- >2,000 ATMs
- >2.1M customers
- \$89.5B in assets

New Hampshire Key Facts & Figures*

- 17 retail branches
- 151 employees
- 52 ATMs
- \$0.7M loans paid

*Data as of December 31, 2019. Includes aggregate figures for the entire Santander US.

Commitment to Our Communities

At Santander Bank, we are more than three years into our Inclusive Communities Plan - an \$11 billion, five-year commitment beginning in 2017 to lending and investments, community development and charitable giving in our Northeast footprint boosting our Community Reinvestment Act activity by 50 percent and tripling our charitable giving to \$55 million. As part of the Plan, one National and five Regional Community Advisory Boards help our leadership shape the Bank's community activities and engagement.

The Bank is committed to our communities and we deliver on our commitments through volunteering, lending, investments and charitable giving.

Since 2017, we have impacted New Hampshire communities through:

\$14.8M in small business lending in LMI communities	\$70M in mortgage lending in LMI communities	830 participants in financial education curriculum	900 hrs in community development time volunteered
\$7M in affordable housing investments	11 non-profit partners supported**	\$6.5M in charitable contributions	64 affordable mortgages

*Data as of 12/31/2019 **organizations that received grants

Spotlights Across New Hampshire

My Turn, Inc. - Nashua, Manchester & Franklin, NH
Santander employees contributed over 70 hours of CBA-eligible volunteerism in three different cities across the state, leading financial literacy programs for young adults in conjunction with Nashua High School North & South, Manchester High School and Franklin High School. Volunteers delivered the FDC Money Smart workshops, serving over 170 low- to moderate-income students through 10 events.

New Hampshire Community Loan Fund, Inc.
Santander provided the New Hampshire Community Loan Fund, Inc., a CDFI that provides a broad array of financing and technical support to low- and moderate-income residents in the state, a \$5 million loan in 2019. The loan will be used to help the Fund meet its strategic growth plan to meet the needs of businesses and residents in the state. Santander's loan has helped over 50 small businesses across the state build their business, grow their services, and provide community services to residents.

Rochingham Economic Development Corporation
Santander provided Rochingham Economic Development Corporation with a \$20,000 grant to support the technical assistance expansion of their New Hampshire New American Loan Fund, which encourages business development and job creation for first generation immigrants in the state. In addition to support to first generation immigrants, the Rochingham Economic Development Corporation also provides assistance and alternative loans to individuals seeking to start or grow their business in Southern New Hampshire.

For more information, please visit your local branch, call us at 877-768-2345, or find us at santanderbank.com @SantanderBankUS SantanderBankUS SantanderBankUS

Santander Bank's five-year, \$11 billion plan includes:

- \$9.1 billion in lending to underserved communities
- \$1.9 billion in community development investments
- \$55 million in charitable contributions
- 10 New retail branches in low- to moderate-income and communities of color
- 60,000 Community development volunteer hours in underserved communities

*Securities and advisory services are offered through Santander Investment Services, a division of Santander Securities LLC, Santander Securities LLC is a registered broker-dealer, Member SIPC and an Equal Opportunity Lender. Insurance is offered through Santander Securities LLC and affiliates.

Investment products are not FDIC insured. Not bank guaranteed. May lose value. Not redeemable for cash. Government-guaranteed. Not a bank deposit.

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FINANCIAL

USALLIANCE Financial – Rye, NY • Freelance Graphic Designer/Art Director

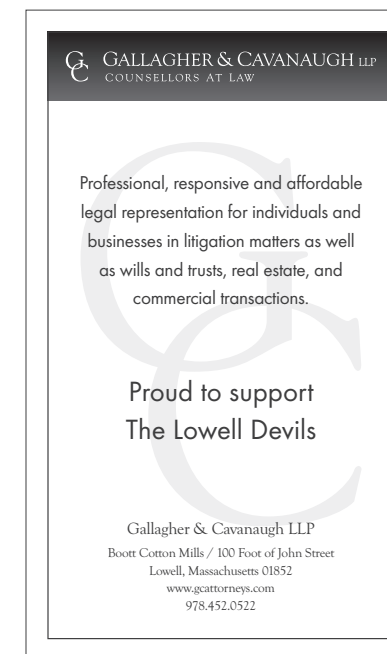
Online, social media and print ad production
ATM signs and stickers
Parking signs
Flyers



LEGAL

Gallagher & Cavanaugh – Lowell, MA • Freelance Graphic Designer/Art Director

Newspaper and magazine ads
Event invitations
Postcard design and mailing



Custom pocket folder
Program flyers
Infographics
Brochures



Secure Document Shredding – One-time and Recurring Options



Did you know?
For every two consoles shredded and recycled, one tree is saved.

- Since 1977 Morgan Records Management has been providing customers with superior document storage and scanning solutions. We now offer secure shredding services and a full records management experience.
- All customer service inquiries are handled through our Manchester, New Hampshire operation
 - Simple per-unit billing rates
 - NO ancillary fees or surcharges
 - NO price increases
 - 100% of paper is recycled

RECORDS STORAGE | DOCUMENT SCANNING | CUSTODIAN OF MEDICAL RECORDS

A Word About Our Company

Thank you for your interest in Morgan Records Management, LLC. Our hope is that you will find the information contained in this presentation useful, beneficial and helpful as you consider your next steps in creating lasting success for your organization.

Our History
For nearly fifteen years Morgan Self-Storage, the sister company to Morgan Records Management, has served the people of southern New Hampshire and the Merrimack Valley as a secure, convenient place to store items of value. Over this same period of time, Morgan Self-Storage has seen its commercial customer base increasingly utilize the company to store important business records and information.

In observing these business habits, Morgan Self-Storage came to the conclusion that customers could realize greater company productivity, greater records and information security and lower operational expenses if they were given an opportunity to take advantage of a more comprehensive records archiving and management service. In addition, these companies would be in a much better position to meet their government and industry compliance requirements with greater ease and success while at the same time experiencing better access and visibility to their records.

Our Mission
Morgan Records Management's mission is simple: provide our customers with services and solutions that drive down costs while simultaneously increasing security and accessibility and supporting regulatory compliance. Our goal is to do this through understanding our customer base, by creating solutions that are customized to meet their needs and by providing second-to-none customer service and response. Our Needs Assessment process leaves no question unanswered in developing a truly customer-centric records management program that achieves all of these goals.

We are a nationwide service provider.

Morgan Records Management, LLC | 800-654-3994 | 603-509-3986 | www.morganrecordsmanagement.com

Our Staff

- Rigorous hiring process
- Background checks
- Drug screens
- Thorough onboard process
- Extensive initial training period
- Ongoing training provided
- HIPAA compliance training
- Customer first focus
- Team engagement

Security

- AES 256-bit military grade shared folder encryption
- Account lockout after too many failed attempts
- Sonic Firewalls
- Denial of service prevention
- SSL certificates
- 2-Bay RAID 1 for drive protection
- Desktop backups to NAS
- Data saved to local NAS is replicated at MRM
- MRM NAS backed up to AWS cloud service for additional security

Advantages

- Partner with a full service records management company to support the lifecycle of your vital records, from creation to destruction.
- Support on a national scale with a small business touch.
- Improve the quality and value of your operations and focus on growth.
- Increase employee efficiency and reduce administrative work.
- Reduce risk of lost or destroyed files and secure your vital records.
- Eliminate management of physical records and clear the clutter.

Offsite Storage and Document Management: Why Records Management?
Storage is about security, accessibility, and value.

Whether you're in the medical support and healthcare industries, real estate, law or education fields, Morgan Records Management has the storage plan that is right for you. Records are the life blood of business, and moving your records off site provides the following benefits:

- **Security** – Store your legacy and active business records in a secure, monitored, video surveyed facility.
- **Space** – Don't pay \$10 per square foot or more to store your records on site when you can utilize that same space more productively, efficiently and profitably with an off-site solution.
- **Controlled Access** – Our process provides a built-in audit trail so you always know where to find your vital business records. Know where all your files are at all times, and control who has access to them.
- **Legal and Regulatory Compliance** – Rest assured your business is in compliance with HIPAA, Sarbanes-Oxley, FACTA and other government and tax regulations.
- **Longevity** – Your records are stored in a clean, climate-controlled, pest-free environment. They won't gather mildew in a basement or decay in an attic.

Together these benefits add up to cost savings and peace of mind, allowing your organization to focus on its core competencies and increase its organizational effectiveness. Knowing your files are safe and secure until you need them is good for any business.

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Connectivity to All of Your Documents

The ultimate in connectivity. Activate just one of these with every file. No matter the type - physical or electronic. Upload to print - you break them. I.e. with this, you don't just break them, you break them. I.e. with this, you don't just break them, you break them. I.e. with this, you don't just break them, you break them.

Welcome to a whole new way of document management. When searching, tracking, storing and lowering. Disruptive is a great.

- Complete web-based document management system
- Long-term retention and detailed document change
- Manage documents, including their life cycle
- Create and save customized reports and data feeds
- Perform full text searches on all electronic documents, data and feeds
- Scan, index, OCR, save, store, and send all images
- Quick and immediate access to all image documents

THE PROXIMITY BENEFIT
Simple being physically closer to business records leads to faster response times and better service. Morgan Records Management is a full service records management company that provides the best service to our customers.

Storing business records in a facility designed specifically for this purpose means your records are secure with improved access, fast, clean, and quiet. A secure, well-maintained facility means that the "paper" problem is no problem at all.

THIS IS WHAT MAKES MORGAN RECORDS A LEADER IN RECORDS MANAGEMENT. CONTACT US TODAY FOR YOUR IDEAL STORAGE SOLUTION!

RECORDS STORAGE | DOCUMENT SCANNING | CUSTODIAN OF MEDICAL RECORDS

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Tailored Solutions and Services

RECORD STORAGE
Storing your records online and offline. Records are stored in a secure, monitored, video surveyed facility. We are able to complete requests efficiently.

DOCUMENT SCANNING AND CONVERSION
Scanning with scanning services or local off-site conversion. We can scan documents which can be uploaded to any document management software.

SCAN-ON-DEMAND
Our scan-on-demand service to scan your records on-demand. We can scan your records on-demand.

FILE LEVEL INDEXING
Index all the pages with our indexing software and give you a full audit trail.

DOCUMENT TRACKING
Our system provides data stamped access to all records. This will always be able to complete requests efficiently.

RECORDS PICK UP AND DELIVERY
Delivery services for local, New and other items based on client demand. Much more than just a service to be fulfilled when we have.

ACTIVATED
Our unique web interface. Activate in a minute, fast and easy way to access and control for your monthly. Without your records by placing online orders.

SEPARATE DEPARTMENT ACCESS
Department users have monthly report and access.

WILL CALL SERVICE
Clients can generally pick up or return records.

SECURE DOCUMENT SHREDDING
Our confidential shredding process. We are able to complete requests efficiently.

CONFERENCE ROOM AVAILABLE
Conduct all client meetings, training and audits in a private room.

PHYSICAL DATA STORAGE
Secure, clean and access. We are able to complete requests efficiently.

CUSTOMIZED RECORDS RETENTION SOLUTIONS
Customized solutions to fit your business needs.

- Product and program flyers and posters
- White papers
- Brochures
- Infographics and miscellaneous product graphics and labels
- Conference invitations and collateral
- Newsletters
- Scaled illustrations for presentations
- Banners and retractable displays
- Powerpoint slide backgrounds

2016 ENROLLMENT Summer Tour

15 Temporary "pop-up" IdentoGO centers added in July and August over 14 cities to meet demand

15,000 Additional enrollment appointments created through the Summer Tour temporary stations

490 News clips and written articles generated featuring IdentoGO or TSA PreV

9,100,000 Viewers of televised IdentoGO/ TSA PreV coverage (estimated)

125,500,000 Readers of online IdentoGO/ TSA PreV articles (estimated)

16 Interviews held with Bob Eckel, Charlie Carroll, Scott Boylan and Liz Marshall to discuss TSA PreV

1 Very successful summer for MorphoTrust!

TSA Pre✓ IdentoGO SAFFRAN

MISSISSIPPI

ROLLING OUT NOW THE NEW MISSISSIPPI LICENSE!

RENEW ONLINE OR AT A KIOSK and be the first to receive this new driver's license

NEW DESIGN AND SECURITY FEATURES AIMED AT PROTECTING YOU!

APPLICABLE INDICATORS

- Hearing Impaired
- Medical
- Organ Donor
- Veteran

Service Is Our Expertise

FOR MORE INFORMATION PLEASE VISIT WWW.DPS.STATE.MS.US

Complete MVA Modernization Product

from MorphoTrust, the Identity Company

Modernization is the replacement of your legacy system that allows you to business-process engineer all of the challenges and issues with your current system.

SAFFRAN

Driver 350 Record Management

Complete MVA Online Services

Data Conversion and Parallel Operations

Product Support

FEATURE	TRAINED	UNTRAINED
Document Management	✓	✓
Document Imaging	✓	✓
Document Archiving	✓	✓
Document Retrieval	✓	✓
Document Distribution	✓	✓
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Document Integration	✓	✓
Document Reporting	✓	✓
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Print ad production
 Product catalog and brochure updates and production
 Retractable displays
 Trade show booth background
 Websites: Dreamweaver (Agru America) and Squarespace (HyTen)

Minería

agru america

Liners Liso y MicroSpike son fuertes y flexibles, resistentes químicamente, fácil de unir en el campo y con mas de 20 años de referencias registradas.

Drain Liner ofrece una barrera contra líquidos con capacidad de drenado, instalación simple y económica, con anclas completamente integradas con el liner.

MineLine

Sure-Grip® Protector Para Concreto

Geocompuesto (Geonet and Geotextile)

Sureline®

www.AgruAmerica.com

Who We Are | Products | Applications | Services | Resource library | Contact

Drain Liner™

HDPE DRAIN LINER | LLDPE DRAIN LINER | DATA SHEETS

HDPE and LLDPE Drain Liner™

The use of Agru's HDPE Drain Liners™ represent a major advance in geomembrane technology for secure containment systems for environmental protection. Applications include single or double lined landfill, waste ponds/leagoons and heap leach pads. Drain Liner™, with its drainage capability, was developed to eliminate the need for a separate drainage geonet layer in solid and hazardous waste landfill designs.

Drain Liner™ is manufactured to meet all necessary quality control standards required for high quality geomembrane lining systems. The studs are produced simultaneously with the liner material ensuring total homogeneity with the base liner material. As a result, they are an integral part of the liner itself with no potential for separation under load or in use.

FEATURES AND BENEFITS OF HDPE AND LLDPE DRAIN LINER™

- Provides a liquid barrier with storage capability
- Installation cost savings (geonet and/or geocomposites are no longer needed)
- Simple and accurate installation
- Studs are totally integrated with the liner - single production step
- Manufactured in our modern plant and meet stringent quality control standards

HDPE Drain Liner
 Generic text about the product to go in here to lead the viewer to click...

LLDPE Drain Liner
 Generic text about the product to go in here to lead the viewer to click...

Copyright © 2013 | Agru America | 303 Garrison Road, Georgetown, SC 29440 USA | Tel: +1 843 546 7800 | Fax: +1 843 527 2238 | CONTACT US | HOME | 109 MAG

HyTen

Mission

Goals

- Customer Focus
- Quality Policy
- Technical Support
- Business Ethics
- Employee Safety


Our Strengths

- Customer Satisfaction
- Quality
- Technical Support
- Business Ethics
- Employee Safety
- Value Add Services
- Welds & Prototyping
- Design & Engineering

What We Do

- Design & Engineering
- Welds & Prototyping
- Injection Welding
- Value Add Services

- Print and online ads
- Brochures
- Product catalog updates
- Website graphics
- Flyers and posters
- Trade show booth graphics
- Signage (exterior)
- Photo editing




The Benefits of Working at BL Companies



Employee owned. Client driven.

BL Companies is a leader in delivering high-quality, integrated architecture, engineering, environmental, land surveying and consulting services in the public and private sectors for land development, building design and infrastructure projects. Our employee-owners strive to cultivate long lasting relationships with our clients and partners by providing services and resources that achieve successful project delivery. BL Companies is proud to be employee-owned and client driven. This brochure is an overview of the benefits offered to those working at BL Companies.

ESOP
BL Companies is proud to be 100 percent owned by its employees. As an ESOP ownership structure, the company's culture is to provide a supportive environment for excellent professionals to grow and develop to their highest potential and it is intended to be inclusive, where all employees are members of a team, which supports individuals working toward a common goal. As stakeholders, employees will be encouraged to work together even more effectively, ultimately increasing the value of our company (as well as the value of their individual ESOP accounts). There are also a number of other benefits such as employee retention and recruiting, employees can see and share in the linkage between performance and personal gain, employees have a wealth-building opportunity they get nowhere else when the company succeeds, and BL gets to keep its profits to reinvest in its people and the company to promote future growth.



XR2. Une solution Gastite en "raccord" avec vos besoins qui améliore installation et fiabilité.



XR2 A FITTING SOLUTION™

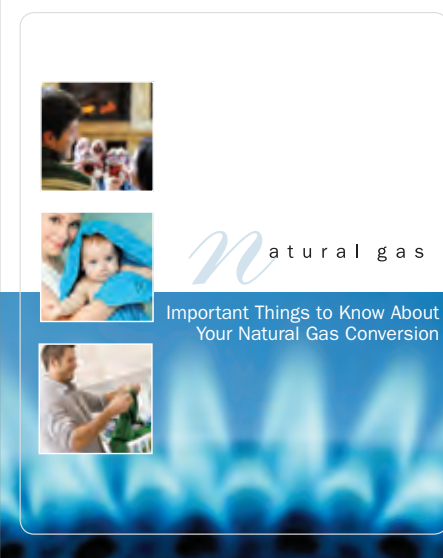
- Taille compacte & poids réduit
- Brevet en cours pour les joints à points multiples
- Résistant aux coupures
- Moins de sertissage requis
- Moins de filets à engager
- Joint métal à métal
- Breveté Jacket Lock®
- Composants réutilisables
- Pas de joint torique ni de joint d'étanchéité

(800) 662-0208
www.gastite.com

DESCHÈNES

Gastite
The System is the Solution™

[FLEXIBLE] tuyau à gaz



natural gas

Important Things to Know About Your Natural Gas Conversion

Connecticut Natural Gas • Southern Connecticut Gas



Flexible Technologies

smiths



FLEXIBLE IS PROUD THAT OUR PRODUCTS HAVE BEEN USED IN MANY DIVERSE AND HISTORIC APPLICATIONS THAT INCLUDE:

- Military and aerospace use, including hoses used on space shuttles to prevent ice buildup during launch and involvement in the Mercury, Gemini, and Apollo programs. Our on-board drinking hose was used on the moon missions.
- Ducting for the ventilation system of the first nuclear-powered submarine, the U.S.S. Nautilus.
- Ducting that was specified for the ventilation systems used in iron lungs used in the 1950's to save the lives of polio victims.
- Automotive hoses used on NASCAR vehicles.
- Insulation products used in the late 1960's construction of the World Trade Center.

OUR PRODUCTS

FLEXIBLE TECHNOLOGIES
Flexible Technologies, Inc. specializes in custom engineering, quality manufacturing, and outstanding customer service in the floor care and home appliance industry. Our customer base ranges from large OEM companies to small aftermarket distributors. The ability to adapt to meet each industry's unique needs has been our hallmark. We offer a wide array of products including self-retracting hoses, electrical hoses, and accessories to name a few. Flexible Technologies is ISO9001:2000 certified organization. We test our products to ASTM, UL, or customer specific standards in our onsite laboratory. We provide design and engineering services to meet our customers' specific needs.

HI-TECH MEDICAL
Hi-Tech Medical is the leading producer of innovative solutions for the health care industry. We meet the demands of this fast evolving industry by utilizing the latest engineering techniques, advanced raw materials, and customer service that exceed customers' expectations. Our experienced engineering staff can take your ideas from concept to full production, and is supported with a complete in-house machine shop including the latest technology in rapid prototyping equipment to minimize design time. We manufacture products in a variety of standard and custom diameters, lengths, and colors. We even offer custom packaging. Our innovative manufacturing process does not require the use of solvents or chemicals. This also allows us to produce a product that is odor-free and not subject to the bond failure with often occurs when those agents are used. Customer satisfaction is the cornerstone of Hi-Tech Medical. We pride ourselves in exceeding your expectations and we will work with you to ensure timely delivery of your orders. If you have an idea, please consult us to discuss the concept, and we will work with you to make it a reality. We'll have a quote complete with specifications, prices, and minimum quantities in your hands in no time!

FLEXSCHLAUCH
Flexschlauch has been distributing flexible tubing for over forty years. The flexible tube production GmbH is one of the premium leading providers in technical hoses and hose tech systems. The facts speak for themselves: Flexschlauch provides 24 hour delivery service, direct order via e-Shop, experienced staff, technical consulting and project planning on the ground, wide range of products, and overall excellent value for the money.

FLEXIBLE DUCTING MALAYSIA
Flexible Ducting Malaysia manufactures a comprehensive range of high-quality hose and ducting products. Many of the best-known names in the medical and domestic appliance sectors turn to Flexible Ducting Malaysia for products they can really rely on. Flexible Ducting Malaysia is a company that offers a unique blend of long-term stability, traditional service, and unquestionable quality, together with a dedication to technological advance, true flexibility and an unrivalled record in bringing groundbreaking products to the market.

- Print ads
- Corporate identity design, including stationary and business cards
- Brochures
- Product sample packaging
- Flyers
- Pocket folder
- Photography art direction (studio)
- Retractable banner displays
- Point-of-purchase material



Packaging design and production
Retail signage and displays
Product flyers
Point-of-purchase material



Packaging production
Product flyers



BUSINESS-TO-CONSUMER

Duncraft – Concord, NH • Agency Graphic Designer/Freelance Graphic Designer

Catalog design and production
Packaging production
Web ads
Direct mail membership brochures



BUSINESS-TO-CONSUMER

Swanson Advertising – Salem, NH • Agency Graphic Designer

Catalog design and production
Packaging production
Photography art direction (studio)
Point-of-purchase material



Print ads

Corporate identity design, including stationary and business cards

Product flyers

Hangtags/point-of-purchase material

Photography art direction

Trade show collateral

Website (Dreamweaver)



- Print and online ads and graphics
- Corporate identity design
- Event posters and flyers
- CD sleeve and case design
- Point-of-purchase material for concert and album promotions
- Promotional items/clothing
- Postcards
- Website (Dreamweaver)



Logo updates and revisions
 Email design (Mailchimp)
 Website and social media banners
 Point-of-purchase cards

#STRATOSPHERE

THE STRATOSPHERE
10% OFF
 AT CHECKOUT WITH CODE **SALE0116**
(excludes necks)

PLUS GET FREE SHIPPING ON ORDERS OVER \$300.00 IN THE USA
Cannot be combined with other offers or promotions. Valid thru January 15, 2016.

OFFER ONLY AVAILABLE AT WWW.STRATOSPHEREPARTS.COM

TEN NO-BRAINER REASONS TO SHOP AT STRATOSPHEREPARTS.COM

- New sales coupons** (we are no longer running sales on eBay). Save big \$\$\$ on our entire inventory of parts. Simply enter your coupon code and save! Cannot be combined with other offers or promotions; other restrictions apply.
 - Free shipping** on orders over \$300 in the USA and lower combined freight for all international orders (not available on eBay). USA customers, be sure to choose the Free Shipping option during checkout.
 - Trade-in department** (not available on eBay). Want to trade or cash in your guitar and/or parts? Contact us with the details at trade@stratosphereparts.com.
 - 45 day return policy** (only 14 days on eBay).
 - We still accept PayPal**. Get the same outstanding seller protection, you are covered on every transaction!
 - Advanced search form and comparison options** (not available on eBay). Refine your searches by specified dollar amount within categories. Compare your favorite products. Note that the advanced search feature becomes visible only after a standard search has been entered.
 - Gift certificates** (not available on eBay). It's the perfect gift for your friends and family!
 - Unique new product offerings** (not available on eBay), along with our entire existing inventory of fixed price items from the eBay store (use the same item number or title).
 - Cut out the middle man**. Tired of the increasing communication limitations imposed by eBay? So are we. Deal with us directly on this website and we promise it will be a superior buying experience. Your questions will be answered even faster and you will save money every time.
 - Our parts blog features amazing product reviews and tutorials**, which can be quite helpful in your quest for the perfect instrument. Be sure to stay tuned to the blog, and sign up for the newsletter to receive additional incentives!
- Learn more at www.stratosphereparts.com

NECKS BODIES BODIES WITH NECKS LOADED PICKGUARDS HARDWARE SETS PICKUPS

RAISE THE DEAD WITH 10% OFF
 ONLY AT WWW.STRATOSPHERE.COM

VALID 10/24 - 10/27
 COUPON CODE SALE1024

necks **SAVE NOW!**
 bodies **SAVE NOW!**
 bodies with necks **SAVE NOW!**
 loaded pickguards **SAVE NOW!**

10% OFF BODIES

FENDER CHARVEL EVH FENDER LIC

10% OFF BODIES
 COUPON CODE: SALE1023

SUPERBOWL SALE

10% OFF EVERYTHING
*EXCEPT NECKS

SALE DATES: 1/30-3/1 | COUPON CODE: SUPERBOWL

TRAVEL & TOURISM

Corporate identity design, including stationary and business cards
 Promotional items/clothing
 Rack cards

ParaFlight
 LLC

Experience the thrill of a lifetime!

Half-price instructional flight
 15-20 minute instructional flight
 Regular price \$249 – \$124 with this card

Book your flight today!
 Brian Goff - (703) 963-7389
 spin2329@gmail.com
 Richard Goldman - (252) 670-3541
 richard.goldman@gmail.com

Must be able to run 20-25 yards. Must be between 65-200 pounds (you will be weighed before flight). Must wear seatbelts/strapping. You must be signed in at each. Cameras permitted and must be tethered. Under 18 must be accompanied by a parent.

ParaFlight
 LLC
 345 NW Craven Middle School Road
 New Bern, NC 28562



Print and online ads

Email design (InDesign)

Brochures

Collateral materials/Direct mail packages for new and existing AAA members

Print production for variable data print runs and mailing

Posters and flyers

Photography (stock library management; photo editing)

AAA - The Year-Round Holiday Gift

Give the gift that **Protects**

Give AAA membership!

Special Offer!
Save \$15 on new gift memberships.
Purchase by December 13th, for delivery by December 24th.

Give AAA

Or call 1-844-790-6222
Use promo code 8651

AAA Protects
24/7 roadside assistance coverage for over 100 million vehicles

AAA Excites
Exclusive discounts and savings over 5,000 local and national brands

AAA Surprises
Luggage, car rental, travel planning and more assistance

AAA Reassures
24/7 roadside assistance, AAA Roadside Assistance

Give AAA

Or call 1-844-790-6222
Use promo code 8651

View in browser

AAA membership is subject to terms and conditions, which can be found at AAA.com/MemberTerms or by calling 1-800-322-8252 to receive a copy.

Products and services may vary by location and are subject to eligibility requirements. Offers, discounts, rates and terms subject to change without notice.

Primary membership includes \$2.00 subscription to Your AAA club publication.

A holiday gift membership provides 12 months of AAA protection and benefits and is valid through 12/31/19.

Check AAA.com/Discounts for discount savings.

For Privacy Policy Terms & Conditions, visit AAA.com/ETHP.

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This email was sent by AAA Northeast
115 Royal Lane Drive
Providence, RI 02904

Please do not reply to this automated email. To unsubscribe, change your email address, or update your email preferences, please use this link: Update Profile.

I am a MEMBER for life.

Dear FIRST NAME:

It takes just one eye-opening experience to recognize the value of AAA.

Like breaking down on a dark road. Realizing how much you COULD have saved on your new work wardrobe. Or hearing about the fabulous mortgage rate your brother and sister-in-law got from AAA to finance their first home.

It's the one time it dawns on you that with AAA, you can enjoy special deals and discounts almost anywhere, starting with this special offer for new members only:

- Waived \$15 enrollment fee. Pay only \$17 for first member; add an additional driver in your household for only \$16 (regularly \$35 each)
- Additional \$5 SAVINGS off your first year's dues when you sign up for automatic renewal

Think you won't need AAA Roadside Assistance? One tow can easily pay for your membership. And, with AAA you are covered 24/7 in your own car or when driving or riding in someone else's.

For most, IT TAKES JUST ONE "if only I had AAA" moment to become a member for life. Join today!

Sincerely,
May C. Wyatt
Member Benefits and Services

Visit AAA.com/MyCard
Call J-JJJ-JJJ-JJJJ
Return form below (with payment)

Phone speak to these numbers: *Toll-free for AAA members only. For more information, visit AAA.com/MemberBenefits. © 2019 AAA Northeast

The AAA card can save you hundreds!	Approx. Cost	AAA Discount	AAA Savings
LensCrafters® — the latest styles	\$400	30%	\$120
Sprint® — Free AA Basic membership renewal*	\$17	100%	\$17
Dell — lots of laptop savings	\$500	up to 30%	\$150

Example of Member Savings: \$222

SAVE \$5 RIGHT NOW ON FIRST YEAR'S DUES when you sign up for automatic renewal.

Check Option 1 below!

Membership Activation Form

1 PRIMARY MEMBERSHIP OPTIONS (Promo Code: P999)

Option 1: Save \$20 with waived enrollment fee and auto renew. Credit card required.

- Full year of Basic membership, only \$17
- Full year of Plus membership, includes 100-mile tow, only \$44
- Full year of Premier membership, includes one 200-mile tow, only \$76

Option 2: Save \$15 with waived enrollment fee, but without auto renew

- Full year of Basic membership, \$17
- Full year of Plus membership, includes 100-mile tow, \$52
- Full year of Premier membership, includes one 200-mile tow, \$80

2 ADD OTHER DRIVERS IN YOUR HOUSEHOLD (Additional driver must enroll same membership level as Primary member)

Save \$20 when you add another driver in your household. Includes discount and waived enrollment fee. Price after savings: Basic \$15, Plus \$52, Premier \$77.

10 for 10 to add more drivers in my household at full price: Basic \$35, Plus \$52, Premier \$77 (includes \$5 associate enrollment fee). See my list on the back of this form.

3 PAYMENT OPTIONS

Check enclosed for \$

Credit Card MasterCard Visa American Express Discover

Card# _____ Exp. Date: ____/____/____ Signature: _____

TEMP CARD#: SEQUENCE NUMBER
Expires: MM/DD/YY

Print your name and address on the back of this form.

First Name: _____ Last Name: _____
Address: _____
City, State, Zip: _____
Barcode: _____

Member Number: _____ Date: _____

Member Title: None Yes

100 years of proven service is what sets AAA apart.

IMPORTANT! Contents Intended for Addressee Only

PRSR STD
U.S. POSTAGE
PAID
AAA

MEMBERSHIP ACTIVATION

NO POSTAGE NECESSARY IF MAILED IN THE UNITED STATES

BUSINESS REPLY MAIL
FIRST-CLASS MAIL PERMIT NO. 2550 GARDEN CITY NY
POSTAGE WILL BE PAID BY ADDRESSEE

ATTN: PAYMENT PROCESSING
AAA NORTHEAST
1415 KELLUM PLACE UNIT A
GARDEN CITY NY 11530-9630

Let AAA make your road travel easy and worry-free.

Summer means drive vacations and road trips. And sometimes, auto breakdowns. Let AAA save you from being stuck by the side of the road with our world-class, 24/7 roadside assistance. Join AAA today, and be ready for whatever summer brings your way!

AAA is the one card you can count on —
Safety, peace of mind and savings!

Enjoy AAA Membership...for Life.
Visit AAA.com/MyCard, call 1-800-222-8252 or return the Membership Activation Form with payment.

- Print ads
- Brochures
- Newsletters
- Event posters, invites and programs
- Property map
- Annual report
- Powerpoint template
- Banners and banner stands

Museum Hours
Open 10:00 am – 5:00 pm, Wednesday through Sunday
(Closed Mondays, Tuesdays and major holidays)

Admission

- \$8 for adults 17 and older
- \$6 for seniors (65 and older)
- \$6 children 6 – 16 & college students with ID
- Free for members and children under 6.

Museum Shop
Visitors can find the perfect gift to remember their visit at the Museum Shop. From items by local artists to toys and crafts for kids, we have plenty of gifts that you won't find anywhere else, including our line of **LOOM** products, created by skilled weavers on vintage looms at the Museum. Proceeds from the Museum shop help support ATHM's special exhibitions, education programs, and collections.

Membership and Support
ATHM is a private, non-profit museum that relies on the generous support of our friends. When you become a member of the American Textile History Museum in Lowell, you become a part of preserving the past and shaping the future – as well as getting free admission to a world-class affiliate of the Smithsonian Institution and invitations to special behind-the-scenes tours and VIP events. Visit www.athm.org/join-support today.

The Museum is wheelchair accessible.

Affiliate of the Smithsonian Institution
491 Dutton Street Lowell, MA | 978.441.0400 | www.athm.org

Join us for this free special program:

HIPPIE CHIC

COUNTER CULTURE IN FASHION

COLOR REVOLUTION
Style Meets Science in the

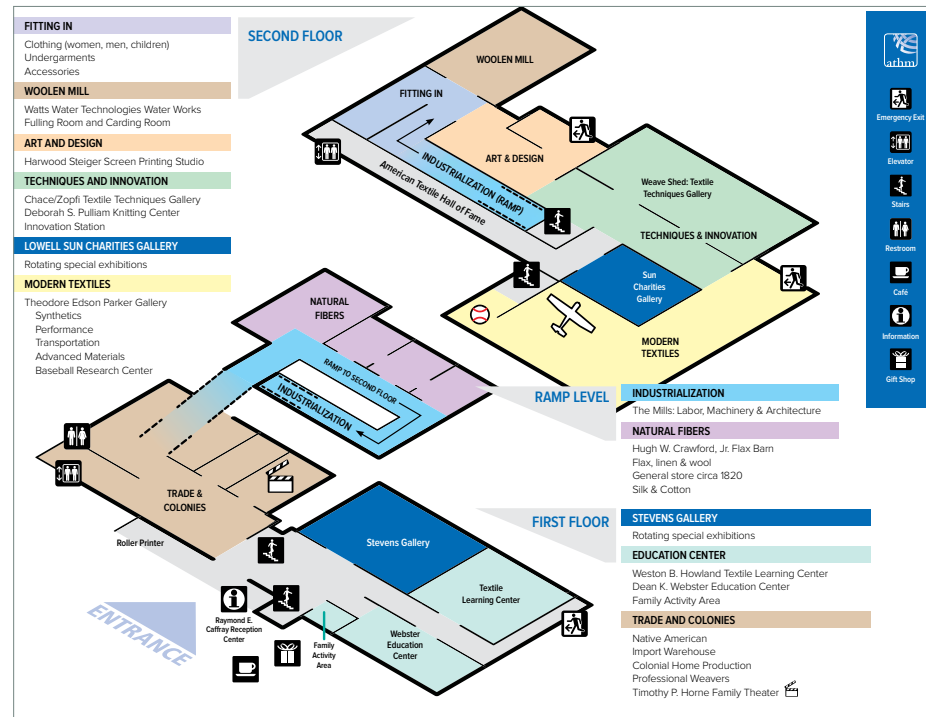
1960s

Sunday, November 3 at 2:00pm

MFA curator Lauren Whitley takes us on a trip back to the late 1960s and early 1970s to explore the fun and expressive fashions inspired by hippie style.

Grab your sunglasses and get ready for the funky, groovy, fun, and psychedelic fashion experience of a lifetime.

American Textile History Museum
491 Dutton St. Lowell, MA
978.441.0400
www.athm.org



fiberart international

July 11 through October 26

Textile TIMES

Whether you're a collector or a novice, Textile Times offers a wealth of information on the world of textiles. From the latest in textile technology to the history of the industry, Textile Times is your go-to source for all things textile.

Artist Textiles: Picasso to Warhol

ATHM Brings you the World

Textile Arts Classes in Weaving

Researcher Far and Wide

EDUCATION

Classes in Weaving and More in ATHM's Textile Arts Center

Researcher Far and Wide

TEXTILE ARTS CLASSES IN WEAVING

Introduction

History of the Textile Industry

Before the Industrial Revolution

The Early Textile Industry in America

THE TEXTILE MACHINERY COLLECTION
AT THE AMERICAN TEXTILE HISTORY MUSEUM
A HISTORIC MECHANICAL ENGINEERING HERITAGE COLLECTION

ASME

Introduction

History of the Textile Industry

Before the Industrial Revolution

The Early Textile Industry in America

American Textile History Museum
2014 ANNUAL REPORT

Dear Friends,

As we reflect on the past year, we are grateful for the support of our friends and supporters. This report highlights our achievements and the challenges we have overcome.

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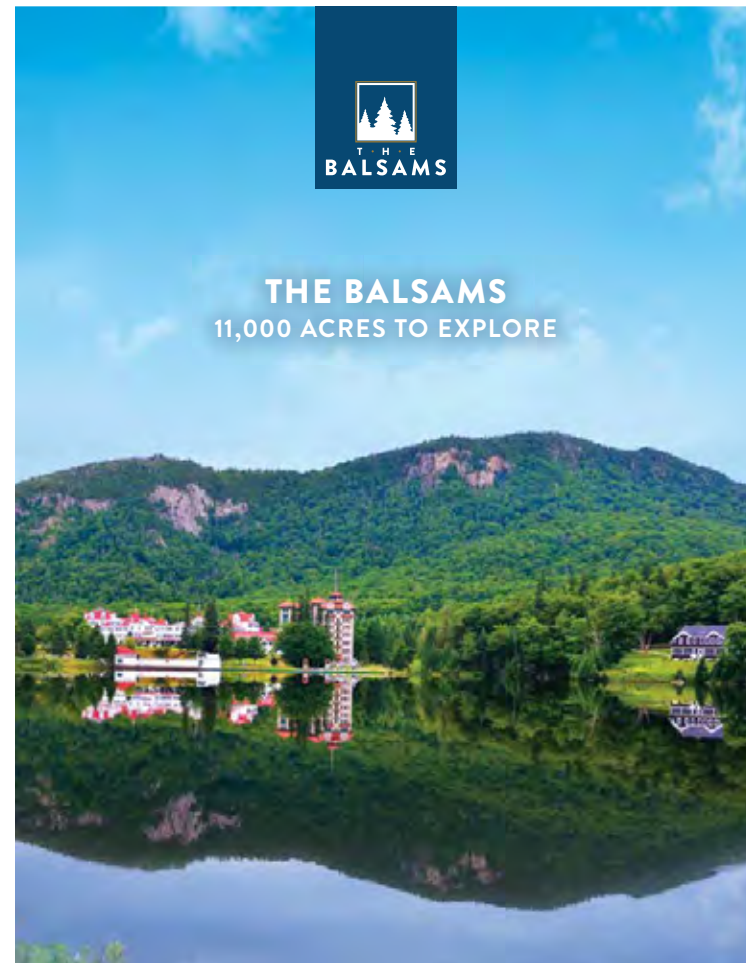
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Dear Friends,

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Colorizing and editing 60 hotel room floor plans
 Brochures
 Flyers and posters
 Event invitations



MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
8:00-10:00 Alpine Ski Open	8:00-10:00 Alpine Ski Open	8:00-10:00 Alpine Ski Open	8:00-10:00 Alpine Ski Open	8:00-10:00 Alpine Ski Open	8:00-10:00 Alpine Ski Open	8:00-10:00 Alpine Ski Open
10:00-12:00 Balsam Ski Lift Open	10:00-12:00 Balsam Ski Lift Open	10:00-12:00 Balsam Ski Lift Open	10:00-12:00 Balsam Ski Lift Open	10:00-12:00 Balsam Ski Lift Open	10:00-12:00 Balsam Ski Lift Open	10:00-12:00 Balsam Ski Lift Open
12:00-2:00 Breakfast Buffet	12:00-2:00 Breakfast Buffet	12:00-2:00 Breakfast Buffet	12:00-2:00 Breakfast Buffet	12:00-2:00 Breakfast Buffet	12:00-2:00 Breakfast Buffet	12:00-2:00 Breakfast Buffet
2:00-4:00 Snow Fun Day (Free on Wednesdays)	2:00-4:00 Snow Fun Day (Free on Wednesdays)	2:00-4:00 Snow Fun Day (Free on Wednesdays)	2:00-4:00 Snow Fun Day (Free on Wednesdays)	2:00-4:00 Snow Fun Day (Free on Wednesdays)	2:00-4:00 Snow Fun Day (Free on Wednesdays)	2:00-4:00 Snow Fun Day (Free on Wednesdays)
4:00-6:00 Evening Entertainment	4:00-6:00 Evening Entertainment	4:00-6:00 Evening Entertainment	4:00-6:00 Evening Entertainment	4:00-6:00 Evening Entertainment	4:00-6:00 Evening Entertainment	4:00-6:00 Evening Entertainment
6:00-8:00 Dinner at Hale House	6:00-8:00 Dinner at Hale House	6:00-8:00 Dinner at Hale House	6:00-8:00 Dinner at Hale House	6:00-8:00 Dinner at Hale House	6:00-8:00 Dinner at Hale House	6:00-8:00 Dinner at Hale House
8:00-10:00 Night Skiing	8:00-10:00 Night Skiing	8:00-10:00 Night Skiing	8:00-10:00 Night Skiing	8:00-10:00 Night Skiing	8:00-10:00 Night Skiing	8:00-10:00 Night Skiing
10:00-11:00 Snow Fun Day (Free on Wednesdays)	10:00-11:00 Snow Fun Day (Free on Wednesdays)	10:00-11:00 Snow Fun Day (Free on Wednesdays)	10:00-11:00 Snow Fun Day (Free on Wednesdays)	10:00-11:00 Snow Fun Day (Free on Wednesdays)	10:00-11:00 Snow Fun Day (Free on Wednesdays)	10:00-11:00 Snow Fun Day (Free on Wednesdays)

THE HAMPSHIRE HOUSE SAMPLE FURNITURE AND FINISHES

The spirit of the historic Victorian era guest rooms are infused with a contemporary style of living. Flexible seating, and bedroom furniture create places to enjoy sweeping views of the property accentuated with new window treatments.

The original millwork and closet built-ins are retained where possible to hide modern conveniences.

Well-appointed showers have subway style tiled walls, glass doors and vintage style plumbing fixtures.

NOT YET BEGUN - TO BE CONSTRUCTED. Depictions of all furniture and finishes are conceptual only. No assurances are made that the furniture and finishes will be built, or if built, will be the same type, size, or nature as depicted.



Hi! I'm the Balsams!

We're coming back and we'll be better than ever! You have been a great previous, and we would love to have you back to see the exciting plan for the future of The Balsams. I'd like to personally invite you to be my guest and learn first hand what's in store before our much anticipated grand opening. The planned rebirth of The Balsams is underway and you can be a part of it. I hope you will join us and let us share our fantastic vision of what re-born it will be in the 21st century!

Leticia B. Otten

RSVP at TheBalsamsResort.com/Open-House

BALSAMS
 P.O. BOX 17
 COLEBROOK, NH 03576



- Corporate identity design, including stationary and business cards
- Custom pocket folder/brochure
- Brochure with floor plan insert
- Floor plan flyers
- Colorizing and editing floor plans

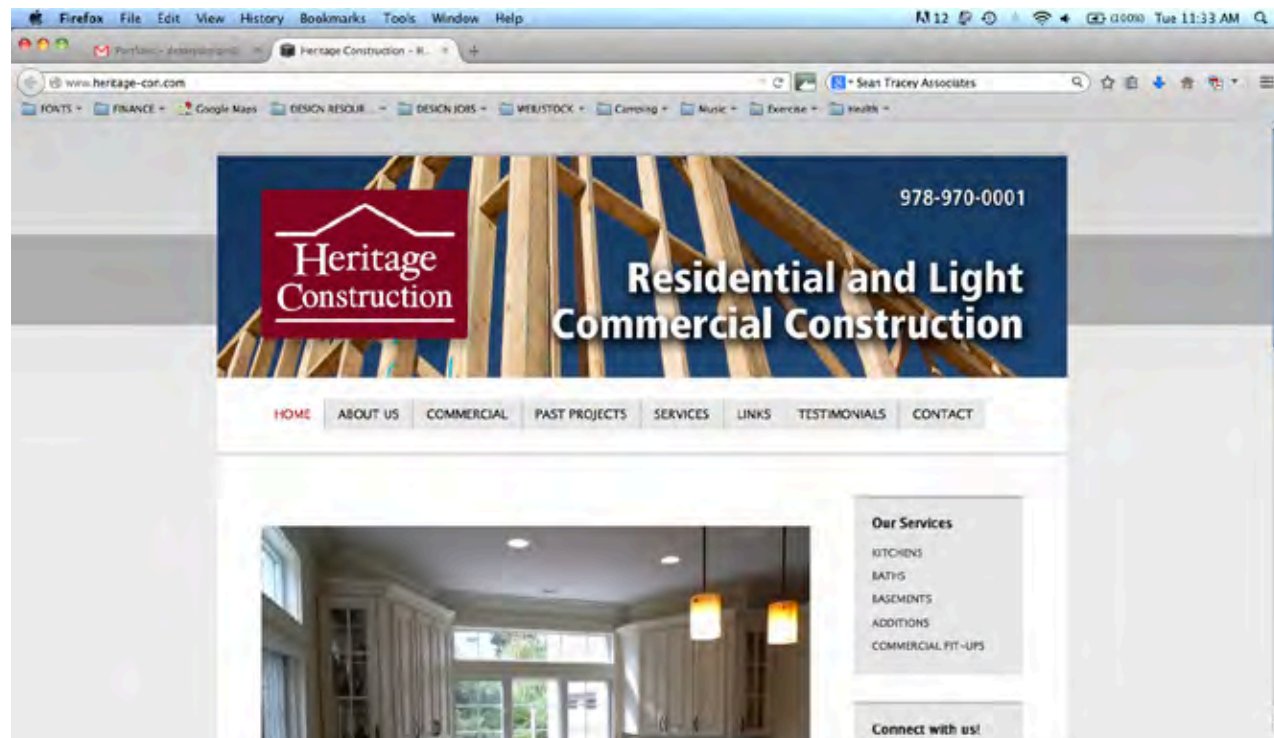
Homes at
MEADOW CREEK
A Golf Community



Corporate identity (original logo and updated logo in 2017), including stationary and business cards

Signage for job sites and trucks

Website design and development (Squarespace)



Heritage Construction Associates, LLC ■ 225 Stedman Street, Unit 8, Lowell, MA 01851
P 978-970-0001 ■ F 978-770-2902 ■ www.heritage-con.com




David Lantagne
dlantagne@heritage-con.com
C 978-866-4444

225 Stedman Street, Unit 8
Lowell, MA 01851
P 978-970-0001
F 978-770-2902
www.heritage-con.com



225 Stedman Street, Unit 8
Lowell, MA 01851

- Print and online ads
- Brochures
- Corporate identity updates and service line logo design, including stationary and business cards
- Product launch flyers
- Banners and retractable displays
- Infographics
- Trade show booth graphics
- Website (front-end art direction)



AVALON


Avalon introduces a real-time QuickBooks integration and a secure payment engine to SugarCRM

Wouldn't you like to...

- Eliminate the need to manually enter data between SugarCRM and QuickBooks?
- Process customer payments within SugarCRM that are automatically integrated to QuickBooks?

With Avalon you can...

- Eliminate manual data entry between SugarCRM and QuickBooks
- Process sales receipts and invoices for payment within SugarCRM
- Schedule customers for "recurring" payments within SugarCRM
- Securely store customer credit card data in compliance with PCI standards



SUGARCRM Certified Integrator
AVALON IS NOT A SUGARCRM RESSELLER

Avalon improves operational efficiencies, while providing an immediate positive impact to a company's bottom line. *Calculate how much time and money you'll save at www.avalonsolutionsgroup.com/sugar_crm*

Avalon's Recommended Payment Program
With rates as low as 0.75% and next day funding, contact us for your personalized evaluation and quote at sales@avalon-llc.com

Save money ■ No hidden fees ■ No contract term ■ Mobile compatibility

Upgrade Options

QuickBook Integration, Professional Payments Module**	3 user package	\$2995/month
	Additional users	\$9.95/user/month
	Unlimited users	\$82.95/month
		One Time \$75 set up fee


QuickBook Integration, Corporate Payments Module**	3 user package	\$1995/month
	Additional users	\$6.95/user/month
		One Time \$75 set up fee

for SugarCRM users November 2013

3 user package	\$2995/month
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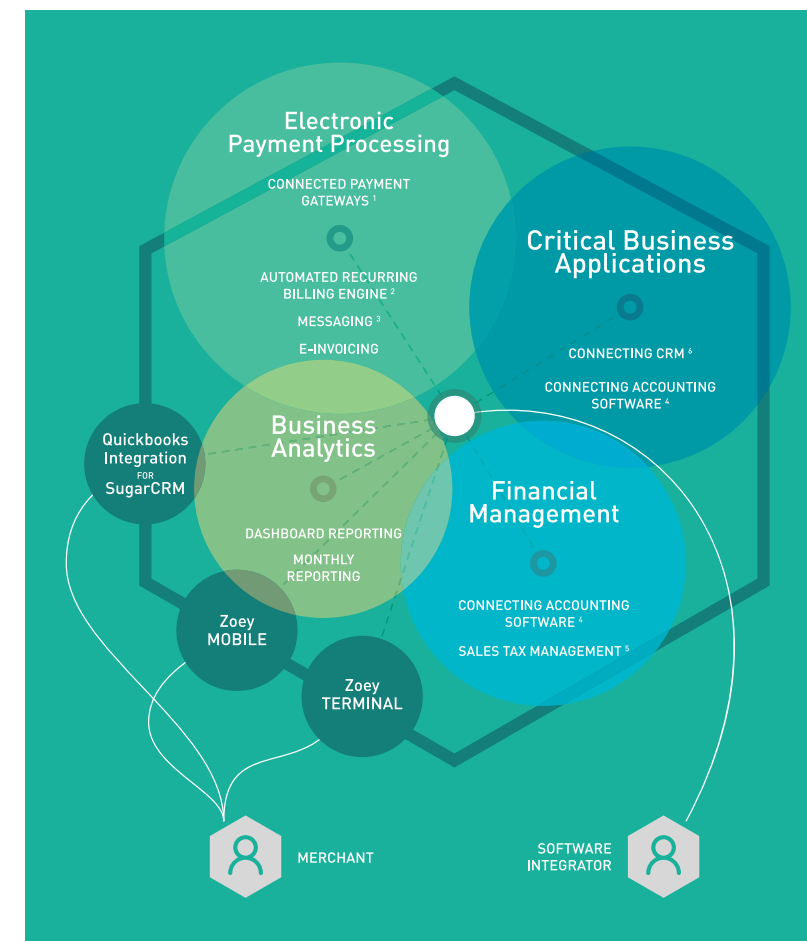
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Spin Transfer Technologies, Inc. was established by Allied Minds and New York University to develop and commercialize its Orthogonal Spin Transfer Magneto-Resistive Random Access Memory technology, OST-MRAM™. The technology, invented by Professor Andrew Kent, is a disruptive innovation in the field of spin-transfer-based MRAM devices, enabling faster switching times, lower power operation, lower manufactured device cost, and scalability to smaller lithographic dimensions. For more information, visit www.spintransfer.com.

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